



OTHER INFORMATION



# **01** General

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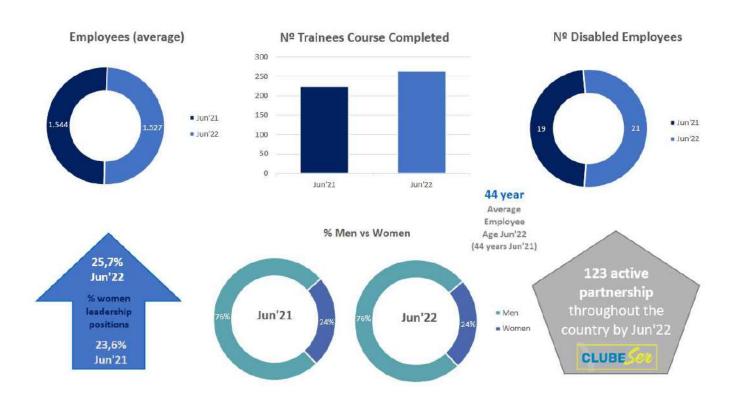
#### **INTRODUCTION**

In accordance with article 246, number 1, subparagraph b) of the Portuguese Securities Code, the following interim report was prepared, containing for each of the companies that are part of the consolidation perimeter of Toyota Caetano Portugal, S.A. ("TCAP") an indication of the important events that occurred in the period and their impact on the consolidated financial statements. At the same time, albeit in a synthetic form, the main expectations for the second half of the current year are also presented.

#### MAIN INDICATORS OF THE GROUP

The first half of 2022 consolidated Toyota Caetano Portugal's commitment to society, seeking to put People first and develop actions that lead to a better, more sustainable and more inclusive future.





#### **OUR BUSINESS MODEL**

Operating a sustainable, progressive and profitable business and having this as a great place to grow and work.

We are the most progressive and sought-after mobility brand on the market, so we actively work to achieve carbon neutrality by 2050 with accessible and flexible solutions for the benefit of the People and the Community.

Our business model follows the Toyota Way Philosophy – the Toyota Model is built on two pillars: Respect for People, which encompasses Respect and Teamwork; and Continuous Improvement, which encompasses the concepts of Challenge, Kaizen and Genchi Genbutsu.

The definition of Toyota's values and way of working is as follows:



- Challenge: building a long-term vision, accepting challenges with courage and creativity to make our dreams come true;
- Kaizen: continuously improve our operations, permanently stimulating innovation and evolution;
- Genchi Genbutsu: "going to the source" to find the facts to make the right decisions, build consensus and achieve our goals efficiently;
- Respect: encouraging personal and professional growth, sharing development opportunities and maximizing individual and team performance;
- Teamwork: respecting others, making every effort to understand each other, taking responsibility and doing our best to build mutual trust.

The Toyota Caetano Group is composed by the operating companies represented in the organization chart below:

# Toyota Caetano Portugal, S.A. 100,00% Caetano Renting 98,74% Caetano Auto 57,00% Destaque Mourisco 100,00% Salvador Caetano Seguros 81,25% Caetano Auto CV 61,94% Caetano Bus 100,00% Caetano UK 59,00% Cobus 49,00% Kinto

## Toyota Caetano Portugal, S.A.

Toyota Caetano Portugal, S.A. is the parent company of this Group; this is where the following activities are concentrated:

Toyota and Lexus Division – is the business unit of Toyota Caetano Portugal appointed by Toyota Motor Europe, which
holds the exclusive activity of Importer of the Toyota and Lexus Brands, both in the marketing and sale of new vehicles
and in reliable used vehicles, through its Exclusive TUC (Trusted Used Toyota) and Lexus Select Programs,
complemented by the sale of original Toyota and Lexus parts and accessories. This segment also includes the activity
of the Toyota and Lexus Hub, where all vehicles are prepared for delivery to customers.

For the sale of the aforementioned products, Toyota Caetano Portugal has a network of Toyota Authorized Dealers and Repairers, appointed by it and permanently monitored, always with a spirit of exceeding Customer expectations;

- Industrial Equipment Division import, marketing (sale and rental), after-sales activity of industrial machines (counterweight forklift trucks and warehouse equipment), as well as business services and solutions, such as short-term rental, used and reconditioned, assistance, maintenance contracts, sale of parts and fleet management of said equipment;
- Ovar Manufacturing Division (industrial segment) manufacturing and assembly of Toyota vehicles as well as components for buses.



Caetano Auto, S.A. is the company comprising 11 Toyota dealerships and 7 Lexus dealerships. It also has the representation of the brands Caetano Colisão and GlassBack. It is present from Minho to Algarve with 26 Showrooms and Workshops.

Caetano Auto has its origins in 1968, with the arrival of Toyota in Portugal, and over the years more Toyota retail companies were acquired and created. In 2002, these companies merged, thus constituting a single company – Salvador Caetano Comércio Automóveis, currently Caetano Auto, S.A..

#### Caetano Auto holds stakes in 2 companies:

- Destaque Mourisco Sociedade Imobiliária, Lda: company constituted with the objective of operating the subdivision of a land that Caetano Auto partly owns in Portimão. It is a partnership with owners of other parcels of the same land. This company had no operational activity in 2022;
- Salvador Caetano Seguros Mediação Seguros Unipessoal, Lda: is an insurance mediation company; specialized in this
  area, complements the services already provided by Caetano Auto to its customers. It offers several auto and credit
  insurance options, having protocols with various financial entities and insurance companies. In addition to offering
  insurance, it also manages the portfolio, both in terms of renewals and in the event of a claim. Its objective is to always
  be close to the customer and complete the entire purchase cycle for our customers. This company had no operational
  activity in the first half of 2022.



Caetano Auto CV, S.A. is the entity responsible for importing and marketing the Toyota brand for the Cape Verdean market.

Founded in 1993, it is one of the pioneer companies in the expansion of the Salvador Caetano Group on the African continent.



Caetano Renting, S. A. is the company dedicated to the activity of renting vehicles without a driver, essentially of the Toyota and Lexus brands, to various customers such as rent-a-car, other large customers, as well as occasional rentals to individuals.



Created in 1993 as Finlog, Kinto is dedicated to the management of car fleets and operational vehicle rental. The Company is currently owned by KINTO EUROPE GMBH (a company belonging to the Toyota Group – Motor Corporation) and by Toyota Caetano Portugal, S.A..

Also at the end of 2021, the Company invested in a rebranding process and is increasingly dedicated to investing in new products for the automotive market, based on smart, easy-to-use and environmentally friendly mobility concepts.

Kinto offers a seamless experience across modes of transport and payment methods, from car-sharing to flexible subscriptions, to ensure that all customer needs are met in a single solution.

Kinto Portugal has an associate in Senegal (Caetano Renting Senegal, S.A.) whose mission is to replicate Kinto Portugal's activity for that market.



CaetanoBus, a company owned in partnership by Toyota Caetano Portugal, S.A. and by Mitsui & Co., Ltd., is the largest manufacturer of bus bodies and buses in Portugal.

It is at CaetanoBus that all the industrial activity of manufacturing bodies, buses and minibuses, with different specifications, intended for urban transport, tourism and airport services is concentrated.

Most of its products are destined for export and are at the service of transport operators all over the world. It is a company that uses technology, innovation and design to always be one step ahead, closer to the future.

CaetanoBus has 2 subsidiaries:



COBUS Industries GmbH is a global provider of ground support equipment and mobility solutions for airports, based in Wiesbaden, Germany. It was founded in 1983 and is currently owned by CaetanoBus, as the majority shareholder, and by Daimler Truck AG. It is a leader in the development and supply of platform buses, related services and integrated solutions. The company's customers are mainly airport operators, airlines and handling companies. With over 5.000 buses sold and in operation at around 350 airports in 100 countries, it achieves a significant global market share.

The product portfolio includes buses with different specifications, depending on the capacity required by the customer, optionally powered by diesel or fully electric engines. The company's focus will continue to be the development of advanced and sustainable technologies, especially in digitization and e-mobility.



Caetano UK is the CaetanoBus company responsible for the sale, after-sales and supply of parts for Caetano buses present in the UK market. Caetano UK is located in the Midlands and was established about 40 years ago.

The United Kingdom is one of the main markets for CaetanoBus, with the famous National Express buses and, since 2020, the e.City Gold urban buses, at the service of Transport for London with the operator Abellio.

#### **OUR PEOPLE**

The first half of 2022 was a challenging period for Toyota Caetano Portugal. With society still recovering from the last few years of the pandemic, responsible for bringing profound changes to the daily work of all companies and to the global market, Europe and the world are now facing the uncertainty of the economic and financial markets generated by the conflict in Ukraine.

Toyota has a long history of Social Responsibility. Over the more than 50 years of the brand's history in Portugal, there are many examples of community support initiatives. Thus, as a result of these events, it immediately joined forces in providing assistance to Ukraine and its refugees. It was one of the first companies to express its readiness to welcome Ukrainian citizens to the Ministry of Economy through training and professional integration.

Despite this context, the mood of the labour market was one of optimism, with companies trying to respond to the new needs of their professionals. Toyota Caetano Portugal was no exception and continues to reinforce its mission and value proposition as a differential for attracting and retaining People.

Safety, flexibility, professional development opportunities and commitment to the health and well-being of Employees continue to be privileged, thus reinforcing our commitment to People.

We maintain our belief in facilitating the integration of professional and personal life and, therefore, we continue to implement practices aimed at work flexibility. The objective is to keep the focus on results and productivity, through accountability and trust in our People. In addition to the existing health benefits in general, mental health care was added, supporting all its employees in the prevention, treatment and preservation of their psychological well-being. Ser Caetano Clinic has expanded its services with the introduction of free online psychology consultations for all employees. At the same time, the Salvador Caetano Foundation added psychology consultations to its list of reimbursements for health expenses. The latter, extendable to the entire family of employees.

One of the great challenges of the current business context is the scarcity of profiles in the market. In fact, according to Eurostat<sup>1</sup>, Portugal registered greater dynamism in the labour market than the average of European Union countries. In a scenario in which there is competition for the best talent, it is essential to combine the interests of a new generation of professionals with the Company's purpose and ambition, a trend to which we have paid particular attention in the development of our People Management policies.

In order to benefit the growth of our People, we continue to give priority to their training and skills development and to invest in our talents as an engine of internal mobility. This positioning allow us to foster learning and offer new choices and career paths to our Employees.

At Toyota Caetano Portugal, performance management is based on a culture of continuous feedback. Therefore, at the beginning of this year we revisited our development and performance management process with the aim of further involving our leaders and Employees in the tools we make available. In addition, we have extended the "One to One" program, which allows for continuous feedback and contributes to the alignment of each Employee with the strategy, objectives and values of the Toyota Way.

The Academi@ Ser Caetano commitment also continues, whose mission is to support the development of our people and foster a culture of curiosity and learning, ensuring that we have the knowledge and skills necessary to face the daily challenges of a business whose vision is to lead the future of mobility.

<sup>&</sup>lt;sup>1</sup> Eurostat (2022, Maio). Labour market slack – annual statistics on unmet needs for employment. Accessed in August 2022, on https://ec.europa.eu/eurostat/statistics-

 $explained/index.php?title=Labour\_market\_slack\_\%E2\%80\%93\_annual\_statistics\_on\_unmet\_needs\_for\_employment$ 

The changes we have witnessed in this sector increasingly require the retraining of our Employees, so planning the skills of our workforce is a priority for us. To respond to these challenges of the future, it is also critical to have agile and People-focused leaders. Among the most relevant points of our Leadership Program is a leadership practiced with proximity and respect for People, orientation towards continuous improvement and Genchi Genbutsu ("go to the source" and verify the facts for yourself) and focus on the autonomy of teams and development of Employees.

This semester is also marked by the delivery of the Kaizen awards, an initiative that recognizes the best examples of our philosophy of continuous improvement. Kaizen methodologies are fundamental in the day to day of the organization. The "It's through sharing that we get along" ("A Partilhar é que a Gente se Entende") initiative, online sessions open to employees, are also important to disseminate the best practices that we have between doors and help in organizational alignment and to foster the Toyota culture.

The actions and projects described here reflect our commitment to People, continually making Toyota Caetano Portugal an excellent place to live, grow and work.

#### **OUR CONTEXT**

The demands of these times remind us of the importance of joining efforts for a better tomorrow. A tomorrow with more equity, more opportunities, which protects People, the Planet and its resources. A more sustainable tomorrow. Focused on this need, the last few months have seen important advances in the development and implementation of Toyota Caetano Portugal's sustainability strategy, embodied in the "Be Sustainable" ("Ser Sustentável") Program.

At Toyota Caetano Portugal we are committed to the priorities and aspirations for a global sustainable development. Therefore, we align our activities with the UN's Sustainable Development Goals, intrinsic to the People and Planet pillars, with which we guide our strategy.

Supported by strict Governance policies, the last semester represented the creation of the indispensable mechanisms to monitor our performance. Based on five fundamental axes, in the People pillar, we assume our commitment through: diversity and inclusion, reconciling personal and professional life and knowledge. In turn, in the Planet pillar, we are committed to: sustainable energy and carbon neutrality, circular economy and water resources.

This strategic consolidation results in the materialization of Toyota Caetano Portugal's commitment to operating an increasingly active business in building a fair, balanced and responsible future.

#### OUR COMPANIES IN THE FIRST HALF AND OUTLOOK FOR THE SECOND HALF OF 2022

## Toyota Caetano Portugal, S.A.

The first half of 2022 was, for Toyota Caetano Portugal, the continuation of a period of resilience in unknown, uncertain and tendentially unfavourable contexts.

The different activities of Toyota Caetano Portugal, through its People and processes, faced and overcame the difficulties they encountered.

#### IMPORT AND DISTRIBUTION ACTIVITY OF TOYOTA AND LEXUS VEHICLES

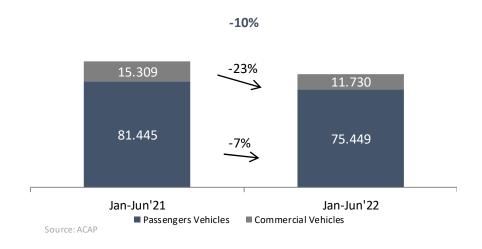
#### THE FIRST SEMESTER OF 2022

#### I. Framework of the Light Vehicles Market

After two years strongly marked by the negative impacts of the various COVID-19 waves, which greatly conditioned the performance of the light vehicle car market, expectations for the current year pointed to a rapid and expressive recovery of the car market.

However, the strong supply restrictions that had already occurred in the second half of 2021 by semiconductor producers continued throughout the first half of 2022, which, together with the outbreak of the war in Ukraine and its impact on suppliers of various components, affected the entire automotive industry which found itself unable to comply with the planned production plans, thus being prevented from obtaining a volume of supply corresponding to the progressive growth in demand.

As a result of this situation, the evolution of the automobile market in the first half of the year registered an accumulated drop of 10% compared to the previous year, with this drop being much more expressive in the Commercial Vehicles market, which registered a 23% decrease, while in the Passengers Vehicles market the drop was smaller with only 7%.



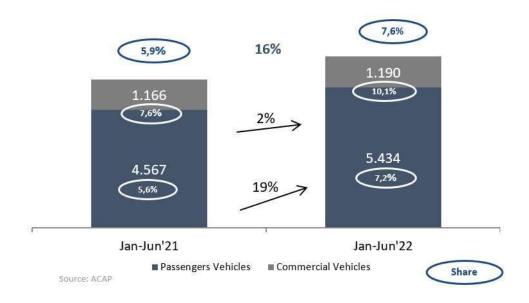
#### II. Toyota Vehicles

Contrary to what was seen in the overall market, Toyota continued to stand out for presenting an expressive growth of 16%, which corresponded to a total of 6.624 units in the first semester and the rise from 6th to 3rd place in the total light vehicle market.

This sales volume corresponded to a total market share of 7,6%, which thus registered a growth of 1,7 p.p. compared to the same period in 2021.

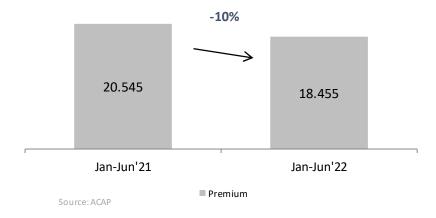
Breaking down this performance by sub-markets:

- In Passengers Vehicles, Toyota presented a growth of 19%, with a corresponding evolution of market share from 5,6% to 7,2%. Contributing to these results was the consolidation in the top places of the respective segments of the Yaris models, elected Car of the Year 2021, Corolla and C-HR, and the recent entry into new and representative segments with the new Yaris Cross models, a B-segment SUV, whose launch took place in September 2021, the Aygo X, an A-segment SUV launched in May 2022, and the plug-in hybrid version of the RAV4, very important for the business segment, as a result of the tax benefits associated with this type of vehicle motorization;
- In Commercial Vehicles, where the market dropped very significantly, the 2% growth led to a significant increase in market share from 7,6% to 10,1% and a rise from fifth to fourth place. This growth was mainly supported by the new Proace City model, which competes in a segment that represents more than 50% of the Light Commercial Vehicles market, and by the Hilux model, which continues to lead the pick-up segment for the tenth consecutive year.



#### III. Premium Market Framework

As in the total market for Light Vehicles, and for the same reasons, the Premium segment recorded a drop of 10% compared to the previous year, representing 24% of the total market for Passenger Light Vehicles.

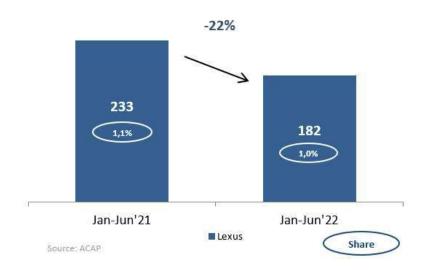


#### IV. Lexus Vehicles

The high and immediate success represented by the launch of the NX model, the first Lexus model with a Plug-in Hybrid engine, and which was expected to be the main pillar of the brand's growth, did not translate into sales volume in the short term due to the limitations supply that had a particularly serious impact on this model.

Likewise, and although with a lesser degree of severity, some restrictions on the supply of the UX and ES models also affected the sales potential of these models.

The main consequence of these situations was a drop in sales greater than the market and a slight drop in market share, which evolved from 1,1% to 1,0%.



#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

#### I. Framework of the Light Vehicles Market

For the second half of the year, it is expected that, despite continued limitations in production capacity for most brands, some gradual recovery in supply is expected to enable the satisfaction of pending orders and allow the market to recover in order to end the year with a global volume in line with 2021 values.

#### II. Toyota Vehicles

The most recent prospects for production capacity point towards some expected reduction in the coming months as a result of the limitations in the availability of semiconductors and other components, as a result of the outbreak of COVID-19 registered in Asia and also disturbances at the Hilux production unit due to flooding at the Factory in South Africa in the second quarter.

Therefore, it is to be expected that these supply difficulties will be reflected in some slowdown in sales volumes compared to the first half of the year, without, however, jeopardizing the growth perspective in relation to the results obtained in the previous year.

Despite this situation, the priorities and global objectives defined include:

- Continue to focus on the brand's image and value, asserting leadership in terms of electrification through
  Hybrid technology, the innovative Fuel Cell technology (FCEV), through the Mirai model, and also
  entering the battery-electric vehicle segment (BEV), with the Toyota bZ4X model, whose sales start is
  scheduled for the second half of 2022;
- Capitalize on the sale of Hybrid and Plug-in Hybrid vehicles through the most representative models in terms of sales – Yaris, Corolla, C-HR, RAV4 ranges, supported, in the case of the Yaris, by the recent launch of the Yaris Cross version, which competes in a segment that represents 26% of the passenger market;
- Promote the successful launch of the new Aygo X model, a crossover with an innovative positioning in the A-SUV segment and of capital importance for attracting new and young customers to the brand;
- Continue to focus on the range of commercial vehicles, exploring new segments and areas of activity through the Hilux range, complementing the brand's vast offer with the Proace and Proace City ranges;
- Mitigate the impact of lower stock availability in some models, due to the effects of semiconductor shortages, investing in commercial actions focusing on models with greater stock availability and seeking, together with the Dealers network, to maintain the normality of sales activity with lower than usual stock levels;
- Provide a wide range of accessible and flexible mobility solutions, through the offer of exchange cycle
  products in order to maximize the permanence of customers and vehicles in the official network of the
  Brand, in true communion of efforts with our business partners such as Toyota Financial Services and
  the GSC Mobility company, Kinto Portugal.

#### III. Lexus Vehicles

In a context where the short-term perspectives point to the continuity of availability limitations of NX units, the priorities and global objectives go through:

- Reinforce the positioning of innovation and leadership in the area of electrification, leveraged by the
  expanded offer of Hybrid and Plug-in Hybrid vehicles (PHEV) of the new NX model, and by
  complementing the offer in the electric vehicle segment (BEV) through the new RZ model, whose sales
  start is scheduled for the first quarter of 2023;
- Adequately manage the high volume of orders for the NX model in order to guarantee total customer satisfaction, regardless of longer-than-normal delivery times;
- Boost sales of the models in the current range with lower delivery limitations, in particular the UX and ES models, in order to guarantee the maintenance of market share value;
- Provide a wide range of accessible and flexible mobility solutions, through the offer of exchange cycle
  products in order to maximize the permanence of customers and vehicles in the official network of the
  Brand, in true communion of efforts with our business partners such as Lexus Financial Services and the
  GSC Mobility company, Kinto Portugal.

#### **IMPORT AND DISTRIBUTION OF TOYOTA AND LEXUS PARTS**

#### THE FIRST SEMESTER OF 2022

The After Sales Division earned 20.5 million euros in the first half of 2022. This amount includes the Extended Warranty and Total Assistance services, whose turnover corresponded to 761 thousand euros. In addition, 1.4 million euros were billed in parts for warranties.

The commercial activity of parts (genuine & national incorporation), which excludes accessories, guarantees and services, totalled 18.3 million euros. This value translates into a growth of 25,66% compared to the same period in 2021.

Parts Sales Jan-Jun'22	Parts Sales Jan-Jun'21	Variation
18.351.185	14.604.402	25,66%

Turnover for accessories, which includes merchandising, totalled 1.4 million euros. This value is 14,27% above the turnover obtained in the first half of 2021.

Accessories Sales Jan-Jun'22	Accessories Sales Jan-Jun'21	Variation
1.418.197	1.241.080	14,27%

Although there are significant growths compared to 2021, these are still signs of recovery from two atypical years, as a result of the impact of COVID-19 around the world.

This year 2022, "is surprising us" with a war in Europe that started in February and continued throughout the semester under analysis, resulting in major challenges, namely by the unprecedented increases in the cost of raw materials, fuel and logistics costs, which consequently contributed to the increase in the price of products. These logistical difficulties in transport also caused some failures in the supply of raw materials and other materials.

In view of this scenario, actions were developed by TCAP with the ultimate objective of overcoming the setbacks exposed.

We highlight some actions taken:

- Launch of the After Sales Champions Club, with a view to recognizing the best teams in this area;
- Preparation of the After Sales Strategy for the brand's new Electric Vehicles;
- Webinar "Kaizen Forum TSM/LSM" addressed to the entire network of Dealers and Authorized Repairers, for the dissemination and exchange of ideas about the future of Toyota/Lexus Workshops;
- Launch of the "Spring Campaign" with the aim of increasing Retention in the Workshops, which took place between March and May;
- Holding of the "Trade Pro 2022" Webinar for the entire Network of Dealers and Authorized Repairers, where good practices in this business were shared;
- Two Trade promotional actions to boost the sale of pieces over the counter (February/April and May/July);
- Promotion of the sale of accessories with challenges, videos and the launch of new products;
- Launch of the new Toyota website, with updated information and a more appealing design;
- Reformulation of the Toyota Notices Program, a system that periodically sends personalized information to all Customers, a tool that allows establishing an important link between Toyota customers and our workshops and of enormous importance for the After Sales Business and for Retention of clients;
- Development of systems and work tools with the Workshops Network, to promote the best experience for our Customers and facilitate the process of collecting information;
- Training for the Workshop Network, to equip Service Advisors, After Sales Managers and Technicians to be able to provide the best Experience to all Customers.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

The second half of 2022 will remain challenging for the Toyota After Sales Activity, given the impact of the global environment.

The continuation of the war in Europe and the regional outbreaks of COVID-19 sustain many setbacks, such as the need to relocate factories located in war-affected areas, the need to look for new suppliers, the difficulties in supplying essential raw materials for the automotive production, the reduction in production levels, delays in distribution logistics chains and the consequent increase in raw materials and final products.

In this scenario, TCAP will focus on customer-oriented processes, as attentive and transparent communication is essential to keep the customer informed and their expectations in tune.

In this way, we will strive to continuously improve proactive contacts, from booking services to delivery of vehicles, covering the entire value chain.

The process of digitizing the activity will also be a strong bet to exceed the expectations of the Toyota Customer and, consequently, increase the incorporation of services/parts and accessories.

#### IMPORT AND SALE / RENTAL OF INDUSTRIAL EQUIPMENT

#### THE FIRST SEMESTER OF 2022

#### I. Market Analysis

	Market			Toyota				
Forklifts	Jan-Jun'22 Ja	Jan-Jun'21	Variation	20	2022		2021	
		Jaii-Juii 22	Jan-Jun 21	%	Qty	Share	Qty	Share
Counterbalanced Forklifts Trucks	798	1.059	-25%	254	31,8%	246	23,2%	3%
Warehouse Equipment	1.780	1.367	30%	471	26,5%	312	22,8%	51%
TOTAL MMC (units)	2.578	2.426	6%	725	28,1%	558	23,0%	30%

Source: FEM

Real market values March and estimated from April to June 2022

In the first half of 2022, the Cargo Handling Machines ("MMC") market registered a growth of 6%, reflecting a trend of recovery and market opening compared to the same period of the previous year.

With regard to Toyota, the impact of market growth was felt on a much larger scale, with 725 orders being placed, resulting in a 30% growth compared to the same period of the previous year in the number of units, corresponding to a market share of 28,1%.

#### II. Toyota Sales Performance by Segment

Regarding the Counterbalanced Forklifts segment, it can be observed that the number of units ordered grew (3%) compared to the same period last year, despite the decrease in the market for this segment of around 25%.

In the Warehouse Equipment segment, the growth in orders, in number of units, reached 51%, a substantially higher growth than the market.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

Although there is still a lot of uncertainty regarding the future, as a result of the circumstances related to the war in Ukraine, the high level of inflation and growth in interest rates, there is a positive economic climate favourable to the completion of business.

Regarding the budget, in terms of units, we believe that it will be met, despite the fact that we are faced with many constraints in the supply of machines and parts (very long delivery times) due to the disruption in supply chains and successive price increases.

#### **INDUSTRY - OVAR FACTORY**

#### THE FIRST SEMESTER OF 2022

In terms of production, the 1st half of 2022 was marked by the increase in the daily rate to 16 units/day in the assembly activity of Land Cruiser, Series 70 ("LC70") vehicles, following the forecast of 3.005 units for the year in course. The rampup began in December 2021, with the preparation for the cadence increase to 14 units/day planned and later to 16.

The impacts of the Covid pandemic continued to be felt in the first half of the year, being, however, exacerbated by the effects resulting from the war in Ukraine: shortages of raw materials, a general increase in prices, logistical difficulties (upstream: in the receipt of material and downstream: when sending the product to the destination markets).

Also during this semester, the 1st phase of the BOSQUE TCAP Ovar Project was concluded, which aims to offset the CO2 emissions generated by the industrial unit, reduce the negative environmental impacts resulting from its activity and improve the working conditions of its employees. This project is part of the response to one of the challenges of the Toyota Environmental Challenge 2050.

In the development area, the engineering teams remain dedicated to new projects in the area of electric mobility, namely the electrification of the LC70 (LC70 Electric) and the development of an electric microcar; projects that could complement the existing productive activity.

#### In productive terms:

- In the 1st half of 2022, Toyota Caetano Portugal Ovar Factory produced, within the scope of its main motor
  vehicle assembly activity, a total of 1.483 LC70 model vehicles. This value represents an increase of 57%
  compared to the same period of the previous year;
- In the activity Post Production Options (installation of options locally) / Pre Delivery Inspection (preparation for delivery) PPO / PDI 3.051 units were transformed/prepared, an increase of 13% compared to the same period of the previous year;
- Regarding the electric and hydrogen bus chassis for sale to CaetanoBus, 15 chassis were produced (below the
  previous year's figure), due to the reduction in customer orders.

Production	2022 (Jan - Jun)	2021	2021 (Jan - Jun)	2020	2020 (Jan - Jun)	2019	2019 (Jan - Jun)
Toyota physical units - LC70	1.483	1.947	945	1.465	453	2.393	1.234
Transformed/prepared physical units - PPO / PDI	3.051	5.077	2.699	4.380	1.419	5.577	2.313
Chassis/buses physical units	15	39	22	40	-	-	-
Total employees	204	186	179	184	193	197	

The following events that occurred during the 1st half of 2022 should also be highlighted:

- Toyota Motor Europe top officials visit in the areas of supply chain, research and development (R&D), purchasing and sales, within the scope of the electric mobility projects under study;
- In May, work began on the execution of a prototype of the LC70 Electric.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

The expectation for the second half of 2022 is that the effects of the pandemic and the war in Ukraine described above will continue to have an impact on the activities currently carried out at the Ovar Factory. The commitment to the diversification of projects, in partnership with the shareholder TME, demonstrates the resilience and ability to overcome obstacles that has always characterized TCAP.

There is also the difficulty that has been felt, and with increasing impact, associated with the difficulty of hiring specialized labour and poor preparation of non-specialized workers; in this area, TCAP has a strong human resources policy, as well as training centers and Academi@ Ser Caetano to train our employees and attract young people to areas where recruitment is most difficult.

Also during the 2nd semester, the execution of the prototype of the electric microcar is planned.



Activity in the first half of 2022 continued to be conditioned by the context of the COVID-19 pandemic, with greater impact in the first months of the year due to absences due to mandatory isolation of employees.

In late February, Russia invaded Ukraine; since then European economies are feeling the strong economic impact of this war. Rising prices of energy and raw materials have driven inflation to record levels, additionally, both Ukraine and Russia are major exporters of metals, and this war has exacerbated the disruption of supply chains, which was already felt before due to the pandemic.

The automotive sector is still very much affected by this situation of supply chain disruption: In addition to the constant lengthening of delivery times, there is still a high degree of uncertainty as to whether delivery times will be met. The main brand represented by Caetano Auto, Toyota, has so far not been the most affected in this regard, which allowed the brand to conclude the 1st half of the year in 3rd place in the ranking of the national light vehicle market, with a share of 7,6 % (+1,7 p.p. compared to 2021).

In the new vehicle activity, the number of vehicles sold by Caetano Auto in the first half was 33,6% higher than in the same period of 2021, a performance superior to the one recorded in the national light vehicle market, which fell by 10% compared to the 1st half of 2021. However, despite this recovery, we are still 7,7% below the number achieved in the same period of 2019.

In used vehicles, in the first half of the year, there was a reduction of 11,9% in units sold compared to the same period of the previous year and a drop of 11,5% compared to the level reached in the 1st half of 2019.

	Jan-Jun'22	Jan-Jun'21	Jan-Jun'19	Variation '22 vs '21	Variation '22 vs '19
New vehicles Sales (units)	2.350	1.759	2.547	33,60%	-7,73%
Used vehicles Sales (units)	2.315	2.627	2.615	-11,88%	-11,47%

This situation of breakdown in supply chains is also having a great impact on the used car activity, where the lack of product has limited the recovery in sales volume. Considering this limited stock of used vehicles, the company is implementing a process for selecting and purchasing vehicles on the market in order to guarantee a minimum supply to meet demand.

In the After Sales service activity, using the indicator of the number of vehicles that entered our workshops, there was a number of entries in the mechanics' workshops 7,3% higher than the same period of the previous year and an 11,9% growth in entries of collision. Even so, compared to 2019, we are 18,0% lower in mechanics and 15,4% lower in collision, which negatively affects the profitability of this activity.

	Jan-Jun'22	Jan-Jun'21	Jan-Jun'19	Variation '22 vs '21	Variation '22 vs '19
Number mechanics entries	44.309	41.291	54.030	7,31%	-17,99%
Number collision entries	12.489	11.165	14.766	11,86%	-15,42%

In global terms, driven by the growth in sales of new vehicles and the increase in the average price of new and used vehicles, the company's turnover in the first half of 2022 was 29,5% higher than in the 1st half of 2021, remaining this number 2,9% above the pre-pandemic benchmark (2019).

	Jan-Jun'22	Jan-Jun'21	Jan-Jun'19		
Turnover (m€)	120.044	92.666	116.694	29,54%	2,87%

Despite the restrictions imposed by the context, the improvement of margins in the sale of vehicles, especially in the used car business, as well as the reduction in stock, allowed Caetano Auto to exceed the operating results estimated for the semester.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

For the second half of 2022, a great uncertainty about how the war in Ukraine will unfold and about the evolution of supply chains remains, and there is no prospect of improvement in the coming months. It is therefore expected that these two factors will continue to condition the company's activity in the second half of the year.

From a demand perspective, due to the increase in interest rates and the pressure of inflation, namely the increase in the price of fuel, energy bills and food goods, it is foreseeable that in the second half of the year the effects of a decrease in the purchasing power, both in families and in companies.

Despite this context, it is Caetano Auto's expectation to work towards the maintenance of activity indicators, continuing the strategy initiated in the previous year:

- Sustainability and energy transition: dissemination and sale of electrified vehicles (Hybrid, plug-in hybrid, electric, and fuel cell);
- Integrated and flexible mobility solutions following the MaaS concept Mobility as a Service;
- Focus on the customer and employees: to be the best dealer where we are represented (BRiT Best Retail in Town);
- Digital transformation of the business: digital marketing, video communication with customers, autonomous reception, booking online services, digitalization of administrative processes;
- Availability of complementary services/products: maintenance contracts, warranty extensions, Caetano Go loyalty card, Auto Insurance, financing.



#### I. Vehicle Sales Activity

	Jan-Jun'22	Jan-Jun'21	Variation '22 vs '21
Vehicles Sales (units)	252	219	15,07%

In 2022, a new ICE tax (Special Consumption Tax) came into force in Cape Verde, which increased the sale price of new vehicles to the public. This tax applies to all vehicles imported from 1 January of the current year.

Despite the aforementioned tax change, the Company's activity in the first half of the year surpassed the figures for the same period of the previous year; this performance was possible through careful management of the stock on 31 December of 2021 (not impacted by the aforementioned tax) and the stock acquired in 2022.

This strategy made it possible to maintain the sales volume of the previous year in almost all models, with special emphasis on Starlet and Rush. These two models represent growth in the first half of the year compared to the same period in the previous year.

Thus, in 2022, as in previous years, the Company has managed to reduce its dependence on the two main models sold (Hilux and Hiace), strengthening its product offering and mitigating the risks associated with the concentration of sales in specific models with very specific characteristics.

Meanwhile, Caetano Auto CV remains the market leader in the pick-up segment with the Hilux model, but with reduced performance compared to second place (Mitsubishi).

#### II. After Sales Activity

The tourism sector, despite the improvement seen, is still far from what it used to be and remains down (influenced not only by the drop in the number of foreign visitors, but also by the reduction in visits by emigrants to the country), significantly impacting the activity as a whole since it represents the main engine of the national economy.

In addition to the internal difficulty (related to the weak recovery of tourism), the worsening of the existing constraints in the supply chain also affects the day to day of the country and the Company: the logistical difficulty that has been felt since before the pandemic, has become more severe and more onerous in terms of cost and time.

	Jan-Jun'22 Jan-Jun'21		Variation '22 vs '21
Parts / Accessories	622.051	586.755	6,02%
Workshop (labour)	238.544	203.953	16,96%
Total	860.595	790.708	8,84%

In the After Sales activity, there is an increase in the turnover of labour, which reflects more production, however, the volume of invoicing in parts and accessories did not follow this growth, having, nevertheless, exceeded the values of the previous year. This performance is essentially related to the customers' choice to use aftermarket parts instead of OEM (Original Equipment Manufacturer) and, as a result of the current context, the price factor is the most important factor in the customer's decision.

The performance at service stations, essentially maintenance (oil and filter changes), is also affected by the impact of the reduction in the purchasing power of the population in general; the customer sometimes opts for fractional services (oil change only instead of the basic service which also includes filter change). The way to react to this reality is to present closed price campaigns with the entire service included.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

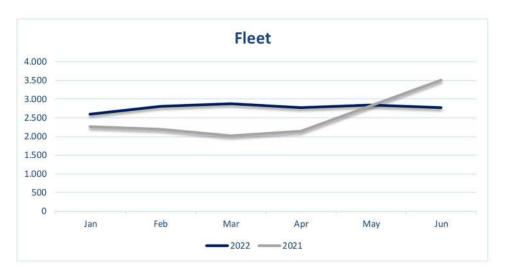
During 2022, the focus of Caetano Auto CV will be:

- Maintain its dominant position in the sale of new Toyota brand vehicles, maximizing the range of products, thus reaching a larger target audience;
- Stimulate the parts traveling trade, which has been severely affected by the current logistical crisis;
- Improve internal processes in terms of the after-sales organization in order to be able to increase not only sales to private customers, but also through the insurance channel.



After two years of a pandemic and a crisis of strong dimensions, the rent-a-car companies operating in Portugal are confident in the resumption of activity, as tourist activity in Portugal in the first half of 2022 managed to surpass levels registered in 2019. This increase began to take place in April, the month in which Easter was celebrated.

However, the rent-a-car activity is being penalized by the lack of vehicles made available by the concessions that face several difficulties, namely failures in the supply chain.



Despite the difficulties in supplying vehicles mentioned above, there was a sharp growth in the Caetano Renting fleet, in the months of February and March, in order to meet the high demand during the Easter period, essentially from rent-acar, which is the company's main market segment.

The first half of 2022 was concluded, with 2.769 units in the fleet, which represents a decrease of 21,25% when compared to the same period of the previous year. Contributing largely to this decrease was the significant reduction in the rental of industrial machines, which was around 61%, compared to the same period of the previous year.

#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

Problems with supply chains in the automotive sector, motivated by the lack of semiconductors to be incorporated in them, combined with the pandemic crisis and the war in Ukraine, have contributed to the delay in the supply of vehicles. However, we already have around 520 more units in our portfolio for the months of July and August, for the rent-a-car segment, and a second semester with a good performance is expected.



Russia's invasion of Ukraine in late February 2022 introduced a high degree of uncertainty into world economies. The political conflict contributed to intensifying inflationary pressures and limiting economic dynamism in the euro area, as well as in Portugal.

Regarding the automotive market, in the first half of 2022 the number of registrations of light vehicles decreased by 10% to 87.2 thousand units, when compared to the accumulated registration of the first half of 2021. Compared to prepandemic levels (2019), the market fell by 27,5%.

The instability and the high degree of uncertainty present in the market continue to contribute to a significant increase in the extensions of operating renting contracts. In accumulated terms, in the first half of 2022, Kinto Portugal registered around 840 extensions<sup>2</sup>, which represents more than 76% of the requests registered in the same period.

The Company remains dedicated to investing in new products for the automotive market, based on integrated and intelligent mobility products that are easy to use and environmentally friendly.

Kinto increasingly intends to go beyond traditional rentals, offering the customer a product that can meet all their mobility needs and constraints.



And it is in this sense that the vehicle portfolio associated with the Kinto Flex product – which offers exceptional flexibility for all mobility needs – continues to show remarkable performance. At the end of the first half of 2022, the number of active vehicles associated with this product already represented 105% more compared to December 31, 2021.

The Company believes that the future of mobility is also based on the energy transition and, therefore, investing in the growth of its electrified vehicle fleet is also one of the pillars of growth. Kinto Portugal ended the semester with 31% of its monthly orders for this type of vehicle.

#### I. Evolution of Kinto's FSL<sup>3</sup> and FM<sup>4</sup> fleet

Following the events mentioned above, the evolution of the active fleet in the car market remains highly conditioned.

The production of a series of components for automobiles is quite compromised and has led to a high shortage in the delivery of new vehicles. In this sense, the lack of new vehicles has influenced the conclusion of new contracts with customers and, often, forced the extension of the terms of use of the current fleet.

The behaviour of the active fleet throughout the semester is similar in both periods, with Kinto Portugal ending the first semester of 2022 with a fleet of 18.692 vehicles, which represents a slight increase of 96 vehicles (about +0,5%), when compared to the same period of the previous year.

<sup>&</sup>lt;sup>2</sup> Extensions are defined as the extension of operating lease contracts for a period of more than 6 months.

<sup>&</sup>lt;sup>3</sup> FSL: Full Service Lease

<sup>&</sup>lt;sup>4</sup> FM: Fleet Maintenance

Nevertheless, and despite the recovery compared to the same period last year, as a result of the events mentioned above, it is estimated that there will continue to be no supply capable of meeting the existing market demand and that the automotive market will continue to decline due to the lack of availability of vehicles<sup>5</sup>.



#### II. Company Activity

Turnover increased slightly (+1,4%) compared to the previous period, and the pandemic that emerged in 2020 and the political crisis that broke out only in 2022 had adverse and distinct effects for both periods.

	Jan-Jun'22	Jan-Jun'21	Variation '22 vs '21
Turnover (m€)	49	48	1,46%

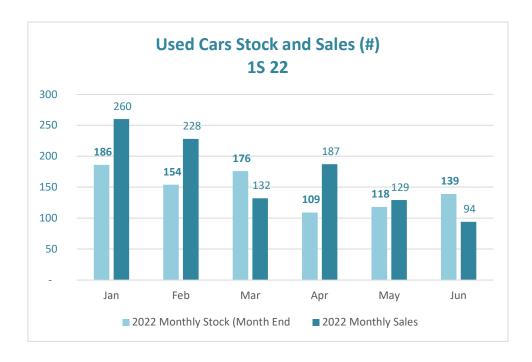
#### III. Stock of Used Vehicles and Sales

In the first half of 2021, the pandemic crisis and the restrictions implemented (more restrictive) led to a natural increase in the number of vehicles in stock available for sale, contributing to a deterioration in the market prices charged on vehicles.

In the second half of that year, the lack of components in the automotive market contributed significantly to the scarcity of (i) new vehicles to meet new contracts and (ii) used vehicles available for sale and, consequently, also to (iii) a high pressure from market prices on vehicles.

In the first half of 2022, we continued to see a shortage of vehicles and, therefore, high pressure on market prices for used vehicles, meaning that remarketing margins were significantly higher compared to the same period in the previous year; however, in terms of units sold, compared to the same period of the previous year, sales of used vehicles to end customers decreased by around 36%.

<sup>&</sup>lt;sup>5</sup> The numbers presented are naturally impacted by the number of extensions mentioned above.



#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

With the most recent political conflict between Russia and Ukraine, the growth prospects of the Portuguese economy for the coming years have been revised downwards and inflation is expected to be substantially higher. Thus, for the coming years, the Portuguese economy will face important challenges, and in order to achieve its objectives it is essential to continue to increase the qualifications of its workforce, as well as its productivity.

As far as the automotive market is concerned, the sector has invested mainly in the technological and environmental component of vehicles, but, in addition to the growing challenge to the use of electric and hybrid vehicles, the new formats for the use of vehicles are also gaining increasing relevance, as well as connected and autonomous vehicles. In Portugal, car brands are already investing heavily in digital.

Consumers are increasingly aware that owning a vehicle is not the only solution, with a wide range of solutions available on the market. The big manufacturers are already under pressure and the market already shows a shortage of vehicles.

The future lies in continuing to listen to the customer and adapting the business to their needs. In this sense, the Company's strategy is already based on the construction of a sustainable mobility offer, supported by technology that allows a unique experience for its customers and at the same time quite comprehensive, with the aim of fully meeting the mobility needs of companies and people – *Mobility for all*.



In the first half of 2022, the impact of the pandemic continued to be felt; added, still, the collateral effects of the war in Ukraine. Although the closing of deals has taken place, atypical times have continued and have slowed down the recovery of the business.

Delays in decision-making by customers and transport authorities regarding the acquisition of new buses and the launch of national and international contests, due to the unavailability/delay of European funds, continue to penalize sales growth.

The contract with National Express in England has been renewed for the manufacture and supply of up to 200 tour buses between 2022 and 2025.

This semester was marked by the start of sales of CaetanoBus' zero-emission buses in Italy and by the roadshow held in several cities with strategic operators in that country. Presence in international fairs is a strong bet for CaetanoBus in 2022, having already been present at fairs in Germany and France. Demonstrations of CaetanoBus buses have been carried out with strategic operators in Portugal, Spain, France, Germany and Italy.

The Toyota Caetano co-branding of CaetanoBus' zero-emission buses is leveraging its international presence, with increased sales of its zero-emissions city buses, in international markets such as German, French, English and Spanish, with special emphasis on hydrogen electric mobility. The first urban hydrogen bus for Australia was also manufactured and delivered.

With a view to decarbonizing urban transport in several European cities, Toyota Motor Europe has been promoting strategic partnerships associated with zero-emission mobility, in order to accelerate the development of technologies, boost the commercial expansion of zero-emission mobility solutions and position buses from CaetanoBus as a reference product.

CaetanoBus continues to invest in new markets and products, continually investing in R&D, as it intends to remain at the forefront, thus expanding its portfolio by 2023. In a perspective of sustainable growth, shareholders Toyota Caetano Portugal and Mitsui & Co, don't give up the strategic plan of expansion and growth of CaetanoBus and, in this context, they carried out once again a capital increase of 10 million euros in June of this year, thus reinforcing their commitment to the Company.

In May, CaetanoBus was distinguished with the IRGAwards award (competition organized by Deloitte), in the "Transformation Award" category for the development of its hydrogen-powered bus (h2.CityGold).

In the first half of 2022, 14 more units were sold when compared to the same period in 2021.



#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

Despite the slow recovery, and if the war in Ukraine does not adversely affect supply chains, it is expected that almost twice as many units will be sold in 2022 compared to 2021.

At the same time, we are convinced that the release of European funds with a view to the decarbonization of European cities will be a lever in the development and promotion of the business. However, the expected growth will be insufficient to place the Company at levels of profitability similar to 2019, and it is expected that net results in 2022 will remain in negative territory.

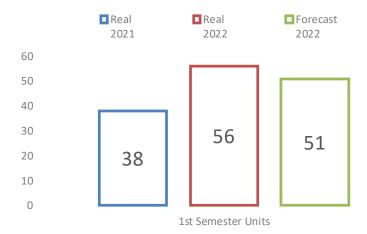
CaetanoBus is committed to contributing to a more sustainable society, with zero-emission mobility solutions.

Next year, CaetanoBus will not give up its investment path in the commitment to innovation and the development of new production and process standards. In this regard, shareholders are committed to supporting the Company in order to carry out its strategic growth plan.



With a slow recovery of activity, and far from the levels of the pre-pandemic period, Cobus ended the first half of 2022 with the sale of 5 more units than the budget. In addition to the "quantity of margin" effect, due to an increase in sales, the quality of margin was also 1,1% higher than estimated.

The important contribution of profitability due to the increase in sales, associated with an effort to reduce expenses, allowed EBITDA to be placed on positive ground in the amount of 320k€, above the approved budget, compared to -177k€ for the same period of the previous year.



#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

Despite ending the first semester with 5 more units sold than the budget, Cobus expects to end the year 2022 with a deviation in turnover of 46 units less than estimated. However, the loss of results from the units sold will be offset by the savings achieved in other areas of expenditure. Thus, it is expected that the margin loss will be neutralized and results similar to those estimated will be obtained.



As a reflection of the increase in activity by local operators, 2022 began with a good level of sales and after-sales activity at Caetano UK.

The Levante supply contract with National Express in the UK has been renewed for a new Euro 6 chassis version of the Levante III to supply up to 200 units between 2022 and 2025, in addition to placing a new order of 66 vehicles for delivery between 2022 and 2023 referring to the last units of the current contract. Also, in the first half of the year, part of the 20 units of the previous order received in August 2021 began to be delivered. Thus, Caetano UK ends the first half of 2022 with 17 units delivered.

The direct effect of Brexit began to be felt more intensely in 2022, when the new customs rules came into full force, which led to an increase in bureaucracy and transit time in imports, whether for buses or spare parts for stock.

During this first semester, several demonstrations of battery electric and hydrogen electric buses were carried out with strategic operators, with emphasis on the three-month demonstration in the city of Teesside, supported by the government agency Innovate UK, with a view to expanding the range of customers and potential new business, which are expected to materialize in 2022.

In the first half of 2022, 17 buses were sold, 2 more than in the same period of 2021 (15 units), and, compared to the first half of 2020, 19 fewer (36 units). In terms of turnover, Caetano UK went from £5m in the first half of 2021 to £6m in the same period of 2022; EBITDA went from £30m to £294m, for the first 6 months of 2021 and 2022, respectively.



#### **OUTLOOK FOR THE SECOND SEMESTER OF 2022**

2022 will be a year of recovery for Caetano UK.

For the second semester, the expectation is to continue with the deliveries of Levante III. With delivery forecast of 62 additional vehicles.

At the same time, the deal with the operator Abellio London (which has operated 34 Caetano electric buses since 2020) will be reinforced with the delivery of more units in the second half of the year. Caetano UK thus strengthens its position of after-sales assistance for electric buses in London.

Additionally, as a result of the bus demonstration actions carried out in 2021 and in this first semester, as well as the growing appetite for green mobility (namely hydrogen technology) of strategic operators, it is expected that this year 2022 will see the corresponding sales materialize.

# THE PERFORMANCE OF THE TOYOTA CAETANO PORTUGAL GROUP

# WORLD ECONOMY

According to the OECD's June forecasts, the world economy is expected to grow by 3% in 2022, a significantly lower expansion than the 4,5% projected by the same organization in December. Despite the deceleration pointed out, the world economy is expected to continue to grow beyond 2022, with the same organization forecasting real growth in world GDP of 2,8% in 2023.

Constraints still visible in supply chains, high prices for energy and commodities in general, as well as a historically strong labour market have strongly contributed to inflation in the universe of OECD countries, which could reach 8,5% in 2022. Improvements in global logistics and ongoing changes in the monetary policy of the various states could contribute to a reduction in the level of inflation, despite the great uncertainty surrounding the evolution of the conflict in Ukraine.

### **EUROPEAN UNION**

According to the European Commission (EC) summer projections, the European economy will show growth over the entire time horizon of the forecast, presenting an expansion of 2,7% of GDP in 2022 and 1,5% in 2023. Inflation is expected to go up by 8,3% in 2022 and 4,6% in 2023. The impact of the conflict in Ukraine led to a downward revision of growth and an upward revision of inflation, but the growth dynamics remains, as a result of the good moment of the recovery experienced in 2021, simultaneously with a resilient labour market, more moderate inflation, support for the accumulation of savings amassed during the pandemic and the operationalization of Recovery and Resilience funds.

In the Euro zone, the European Central Bank has signalled changes in monetary policy, which has been strongly accommodative so far. Specifically in terms of asset purchase programs and key interest rates, economic agents must be prepared to operate under more restrictive financial conditions in accordance with the bank's guidelines, despite its flexibility to adjust, in rhythm or direction, its monetary policy decisions according to economic scenarios that will materialize. Within the framework of technical assumptions of the EC's summer forecasts, the 3-month Euribor used was 0,3% in 2022 and 2,2% in 2023, figures based on market instruments.

# **PORTUGAL**

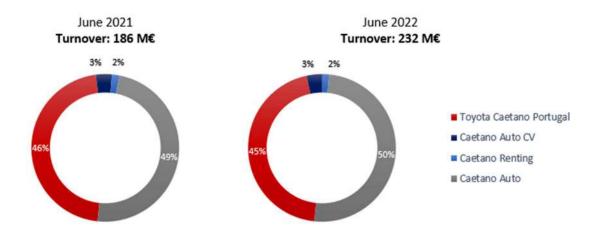
According to the European Commission's summer projections, the Portuguese economy is expected to grow by 6,5% in 2022, reflecting a strong carry-over effect, moderating growth in 2023 with a GDP expansion of 1,9%. Strong expansion in the export of services contributed strongly to the growth trend, namely in the tourism sector, although several indicators in this sector are still at pre-pandemic levels. According to the EC, private consumption, industrial production and construction may decelerate their pace of expansion, in line with lower GDP growth over the period.

According to the same forecast, inflation in 2022 is expected to be 6,8%, with a further moderation to be felt in 2023 to 3,6%. The main drivers of this indicator are energy and food prices, with a visible effect on services as well, as a result of previous repressed demand as well as the pass-through of energy prices in transport. A strong labour market, with an unemployment rate according to EC spring forecasts for 2022 and 2023 of 5,7% and 5,5%, respectively, could generate some pressure on prices via potential salary increases.

#### CONSOLIDATED ANALYSIS OF THE TOYOTA CAETANO PORTUGAL GROUP

During the first half of 2022, it was possible to verify a solid growth trajectory despite the negative effects that the conflict in Ukraine has been spreading throughout Europe. The increase in fuel prices, generalized inflation and the persistence of constraints in the supply of semiconductors, which still arose in a pandemic context, and which continue to negatively influence the availability of vehicles for delivery, are conditioning the entire activity of Toyota Caetano Portugal.

However, despite this challenging context, with a continuous effort on the part of all stakeholders, Toyota presents a growth of 24,8% in turnover compared to the same period of the previous year, thus reaching 232 million euros billed, even exceeding pre-pandemic values (229M€ in Jun'19).



Gross profit followed the growth in turnover, with even a slight increase in the weight of this indicator in turnover (0,4 p.p.) when compared with the same metric in relation to the first half of 2021. This evolution was motivated by the effort made by the companies in stock management, sales and cost containment. In fact, the weight of external supplies and services as well as the weight of personnel expenses decreased in relation to the same indicators of the same period of the previous year. EBITDA had a positive behaviour with an evolution of 23,4% when compared to the same indicator in 2021.

Also in the first half of 2022, a property was sold, contributing positively (292k€) to the consolidated result of the Toyota Caetano Portugal Group.

The Group continues to reflect the ongoing policy of managing the resources available for the constitution of an adequate capital structure.

The Group's degree of financial autonomy stands at 44,0%, 0,55 p.p. below the one recorded on 31 December 2021; this variation is related to the increase in rent-a-car activity, which translates into an increase in the value of tangible fixed assets.

With the purpose of summarizing the evolution of the performance of the Toyota Caetano Portugal Group, below is a table of comparative indicators, in the monetary unit thousands of Euros and which do not reflect more than everything mentioned above:

m€

	Jun'21	Jun'22	Variation
Turnover	185.756	231.911	24,8%
Gross Profit	46.236	58.541	26,6%
% (f) Sales	24,9%	25,2%	0,4%
External Supplies and Services	21.004	23.405	11,4%
% (f) Sales	11,3%	10,1%	-1,2%
Payroll Expenses	19.642	21.902	11,5%
% (f) Sales	10,6%	9,4%	-1,1%
EBITDA	18.861	23.281	23,4%
% (f) Sales	10,2%	10,0%	0,1%
Operational Income	7.590	14.912	96,5%
% (f) Sales	4,1%	6,4%	2,3%
Financial Result	-1.241	-1.171	-5,6%
% (f) Sales	-0,7%	-0,5%	0,2%
Net Profit	2.977	7.438	149,8%
% (f) Sales	1,6%	3,2%	1,6%

# **OTHER INFORMATION**

The Company did not acquire or dispose of its own shares during the year. As of June 30,2022, the Company did not hold any own shares.

We must also inform you of the inexistence of debts to the State Public Sector and to Social Security, whose payment is in arrears.

The Company does not have any branches either in Portugal or abroad.

No business was carried out between the Company and its directors.

#### **DECLARATION**

We declare, under the terms and for the purposes set out in subparagraph c) of paragraph 1 of article 246 of the Securities Code that, to the best of our knowledge, the consolidated financial statements of Toyota Caetano Portugal, for the first half of 2022, have been prepared in accordance with the applicable accounting standards, giving a true and fair view of the assets and liabilities, the financial situation and the results of the issuer and the companies included in its consolidation perimeter and that the interim management report faithfully presents the information required pursuant to number 2 of article 246 of the CVM.

#### SUBSEQUENT EVENTS AND MAIN RISKS AND UNCERTAINTIES FOR THE SECOND HALF OF 2022

Besides the impacts on the macroeconomic context, with all the uncertainties that result from this for the activity of the companies that belong to the Toyota Group, from the end of the semester under review until the present date, there were no relevant facts that should be mentioned here.

Toyota Caetano Portugal, SA has been following closely the events related to the situation in Ukraine, expressing total solidarity with its people.

Certain of the power of organizations to contribute to a fair society with equal opportunities for all and bearing in mind that concern for People is one of the Values that guides our activity, from the very beginning we expressed our full availability in the integration of Ukrainians refugees in the labour market, through professional opportunities in our companies. At the same time, we are analysing the possibility of training these citizens, taking advantage of the network of training centers that we have at national level.

The current context of war, in a (post)pandemic scenario, has brought greater volatility in financial markets with already visible impacts in terms of the increase in reference interest rates.

The constraints in supply chains, the high prices of energy and commodities in general, accompanied by a strong labour market contributed to the increase in inflation.

This situation represents the continuation of a challenging context that has already been felt in previous periods and that will continue for the second half of 2022.

In the particular case of the African market, namely in Cape Verde, it is important to highlight that the local economy is weakened due to the dry period in the country and the increase in fuel prices (an increase of around 80% compared to December 2021). The ICE tax (Imposto Consumo Especial - Special Consumption Tax) reduced the demand for new vehicles; additionally, the drop in production and the respective delivery of Hilux and Corolla Cross vehicles at the Toyota South Africa Plant contributed negatively to an already fragile scenario.

# MAIN IMPACTS ON THE ACTIVITY OF THE TOYOTA CAETANO PORTUGAL GROUP

The activity of the Toyota Caetano Portugal Group is impacted by all these recent developments, not only due to their direct implications, but also due to the international situation.

The complex ramifications associated with the invasion of Ukraine make current predictions difficult. Everything will depend on the scale and duration of this conflict. Below, we summarize the main concerns and point out the main risks that generally remain in relation to what was exposed at the beginning of the year, when presenting the annual accounts:

# • Dependence on energy prices

Russia's unprovoked and unjustified military aggression against Ukraine has drastically disrupted the world's energy system, causing difficulties due to high energy prices and heightening energy security concerns; also highlighting the significant dependence of the EU on gas, oil and coal imports from Russia.

In May, the European Commission presented the "REPowerEU" plan in response to these difficulties. The urgency of transforming Europe's energy system has two main objectives: on one hand, ending dependence on Russian fossil fuels and, on the other hand, tackling the climate crisis.

The measures foreseen in this plan aim to achieve the recommended objectives through (i) energy savings; (ii) diversifying energy supply, (iii) accelerated deployment of renewable energies to replace fossil fuels and (iv) intelligently combining investments and reforms.

This concern with the rising cost of energy materials has already led to the adoption of concrete measures by some EU countries: limiting the use of air conditioning, promotion of the use of remote work, energy efficiency in lighting, motive power and other energy uses, installation of photovoltaic solar panels in public buildings, provision of more parking spaces for bicycles to promote the use of this means of transport, etc.

At the companies' level, this turmoil in the price of energy materials in the fossil fuel segment naturally has an impact on their activity; not only in terms of increased expenses, but also in terms of the impact on consumers of the products and services provided by the companies of this Group. It is therefore imperative that the Group react to this context.

In 2021, contracts were signed for the supply of electricity at fixed prices until 2031, with no significant price fluctuations expected. These fluctuations, if any, will only be carried out via the regulated components.

In 2022, the contracts for the supply of natural gas were renegotiated, resulting in an expected increase in the price to be paid, but with the advantage of fixing the same until mid-2025.

At the same time, severe cost control measures are being implemented with the aim of reducing general company expenses.

In 2022, investments are planned for rationalization and energy efficiency with immediate and consistent impacts in the near future:

- Intelligent and efficient lighting systems;
- Replacement of current motive power equipment by others of greater efficiency;
- Monitoring and control of consumption;
- Photovoltaic systems for the production of electrical energy intended essentially for self-consumption.
- Increase in the price of raw materials

Regarding the acquisition of raw materials, there has been a general increase in prices.

To face this challenge:

- Negotiation efforts continue with suppliers to reduce prices through greater visibility of quantities to be purchased and respective delivery timings (rolling forecast and binding forecast);
- In certain circumstances, the anticipation of placing orders is used in order to fix the current prices, with negotiation of extended delivery and payment deadlines;
- Procurement of alternative suppliers and in different geographies;
- Whenever possible, development of alternative solutions with materials less affected by the price increase;
- Orientation of the commercial policy towards products and services of greater profitability and very attentive and controlled management of the sales discounts to be granted.

#### Logistics and supply chains

As is well known and as has been mentioned, the automotive sector has been operating under supply, production and sales restrictions, resulting from the lack of semiconductors combined with the pandemic crisis and war in Ukraine. This context naturally leads to an increase in costs throughout the transport chain, which will implicitly increase the costs of vehicles and parts for the after-sales market.

On the logistics side, imbalances in flows, circulation difficulties, lower availability of containers and ships and lack of manpower in key areas were the major logistical challenges of 2021; however, the race to develop technological solutions capable of facing this "new reality", the capacity and speed of adaptation through the massification of new forms of communication and management at a distance, were reactions with positive (albeit tenuous) impacts on the first half of 2022.

#### Consumer/Market Behaviour

The successive increases in fuel costs will naturally have short-term effects on consumer habits, who will, on average, use their car less, reducing the km's per vehicle, which negatively impacts the daily activity of the Concessions.

Also noteworthy as a result of global production constraints during the pandemic period and exacerbated by the armed conflict in Ukraine, the year 2022 is being marked by a growing inflationary trend, with particular emphasis on energy and raw materials costs. There is a strong expectation that this inflationary tension will remain throughout 2022.

#### People & Talent

The current job market is characterized by being highly competitive and with increasing levels of talent shortage; in fact, in 2022, this is the main challenge on the job market.

At the base of this situation are trends from the pre-pandemic period such as (i) the increasing automation of functions and digitization, (ii) the primacy of higher education in place of intermediate/professional courses and (iii) the mismatch between educational and the real needs of the labour market. The pandemic, with the impact it had on the health of the population in general, due to the increased difficulties in the mobility of people and new ways of working, has exacerbated this trend.

The shortage of talent directly influences the ability of companies to successfully achieve the objectives and strategy foreseen for their activity.

In order to respond to these new trends in the area of People Management, Toyota Caetano Portugal has implemented measures to retrain its teams, providing them with adequate knowledge for the new challenges being posed by the automotive sector (electrification, digitalization, Business Intelligence, e-commerce, among others). In addition, it has invested in an employer branding strategy to affirm Toyota Caetano Portugal, progressively, as a reference employer, increasingly able to have in its Employees the true ambassadors of its Brand with its Customers.

Vila Nova de Gaia, 28 September 2022	
Board of Directors:	
	José Reis da Silva Ramos – Chairman
	Maria Angelina Martins Caetano Ramos
	Miguel Pedro Caetano Ramos
	Gisela Maria Falcão Sousa Pires Passos
	Tom Fux
	Kazunori Takagi

# INFORMATION ON THE PARTICIPATION OF THE MANAGEMENT AND SUPERVISORY BODIES OF TOYOTA CAETANO PORTUGAL, S.A.

(According to article 447 of the Commercial Companies Code and in accordance with subparagraph c) of article 9 and number 4 of article 14, both of CMVM Regulation 5/2008)

In compliance with the article 447 of the Commercial Companies Code, it is hereby declared that, during the first half of 2022, the members of the Company's management and supervisory bodies did not hold any shares or obligations of the Company.

It is also declared that the members of the Company's management and supervisory bodies did not carry out during the first half of 2022 any acquisitions, encumbrances or terminations of ownership that have as their object shares or bonds of the Company.

The company's securities held by companies in which the members of the management and supervisory bodies hold positions on the governing bodies are further stated below:

- Shareholder Salvador Caetano Auto, SGPS, S.A. (of which Maria Angelina Martins Caetano Ramos is Chairman of the
  Board of Directors, and Miguel Pedro Caetano Ramos is a Member of the Board of Directors), Acquired: 15 February
  2022, 854 shares at the price of €3,20 each; on February 28, 2022, 135 shares at a price of €3,00 each; therefore, as
  of June 30, 2022, it held 24.429.144 shares with a nominal value of 1 euro each.;
- Shareholder COVIM Sociedade Agrícola, Silvícola e Imobiliária, S.A. had no movements (of which Maria Angelina Martins Caetano Ramos is Chairman of the Board of Directors, José Reis da Silva Ramos is the spouse of the Chairman of the Board of Directors), so as of June 30, 2022 it held 393.252 shares, with a par value of 1 euro each.

For the purpose provided for in the final part of number 1 of article 447 of the Commercial Companies Code (companies in a controlling or group relationship with the company), it is hereby declared that:

- José Reis da Silva Ramos, Chairman of the Board of Directors, owns 39,49% of the share capital of Grupo Salvador Caetano, SGPS, S.A., a company in a controlling relationship with the Company;
- Maria Angelina Martins Caetano Ramos, Member of the Board of Directors, owns 39,49%<sup>7</sup> of the share capital of Grupo Salvador Caetano, SGPS, S.A., a company in a controlling relationship with the Company;
- Miguel Pedro Caetano Ramos, Member of the Board of Directors, owns 0,00223% of the share capital of Grupo Salvador Caetano, SGPS, S.A., a company in a controlling relationship with the Company.

<sup>&</sup>lt;sup>6</sup> This percentage includes shares held by the spouse.

<sup>&</sup>lt;sup>7</sup> This percentage includes shares held by the spouse.

# **QUALIFIED HOLDINGS**

(According to CMVM Regulation 5/2008)

As of June 30, 2022, the shareholders with qualifying holdings in the Company's capital are as follows:

SHAREHOLDER	Shares	% of voting rights
Salvador Caetano - Auto - SGPS, S.A.	24.429.144	69,797
Toyota Motor Europe NV/SA	9.450.000	27,000

# **FORM**

Adjusted EBITDA: EBITDA + Results relating to Investments accounted for using the Equity Method

**Dividend per Share:** Dividends Distributed / Share Capital

**EBITDA:** Operating Results + Amortization and Depreciation + Impairments Inventories/Debts receivable

+ Provisions and Other Impairments

**Employees:** average number of employees

**Financial Autonomy:** Total Equity / Total Assets

**Gross Profit:** Turnover + Production Variation - Cost of Sales

**Net Debt:** Financing Obtained - Cash and Equivalents

**Turnover:** Sales + Services Rendered

Units Sold: Vehicles invoiced by TCAP to dealerships + Forklifts + LC70 Vehicles



Non-current assets held for sale

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2022 AND 31 DECEMBER 2021**

(Amounts expressed in Euros)

ASSETS	NOTES	30/06/2022	31/12/2021
NON-CURRENT ASSETS:			
Goodwill	8	611.997	611.99
Intangible assets	9	1.161.837	994.96
Tangible fixed assets	5	112.996.258	101.371.19
Investment properties	6	9.744.407	10.076.34
Financial investments in associates and joint ventures	10	46.686.124	43.994.62
Other investments	11	4.779.622	4.606.02
Deferred tax assets	16	3.730.687	3.528.73
Accounts receivable	13	646.625	766.23
Total Non-curre	nt Assets	180.357.557	165.950.12
CURRENT ASSETS:			
Inventory	12	83.907.897	86.801.92
Accounts receivable	13	56.674.658	53.704.91
Other debtors	14	1.322.342	1.028.87
Other current assets	15	2.893.115	4.130.65
Cash and cash equivalents	4	15.063.989	22.122.76
Total current assets excluding non-current assets hel	d for sale	159.862.001	167.789.12

**Total Current Assets** 

**Total Assets** 

7

2.175.221

162.037.222

342.394.779

3.175.221

170.964.349

336.914.469

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2022 AND 31 DECEMBER 2021**

(Amounts expressed in Euros)

EQUITY AND LIABILITIES		NOTES	30/06/2022	31/12/2021
EQUITY:				
Share capital			35.000.000	35.000.000
Legal reserves			7.498.903	7.498.903
Fair value reserves			1.588.421	1.460.711
Other reserves and retained earnings			97.638.460	92.948.220
Consolidated net income for the period			7.347.159	11.695.005
		17	149.072.943	148.602.839
Non-controlling interests		18	1.411.465	1.329.406
	Total Equity		150.484.408	149.932.245
LIABILITIES:				
NON-CURRENT LIABILITIES:				
Loans		19	24.174.819	25.375.771
Responsibilities for defined benefit plans		24	7.105.288	7.105.288
Provisions		25	1.900.719	1.918.478
Other creditors		21	4.760.680	2.275.204
Deferred tax liabilities		16	1.911.197	1.873.647
Total N	Ion-current Liabilities		39.852.703	38.548.388
CURRENT LIABILITIES:				
Loans		19	21.137.571	22.280.235
Accounts payable		20	34.267.096	43.622.927
Other creditors		21	66.296.068	54.687.631
Income tax payable		22	2.842.396	4.307.955
Other current liabilities		23	27.514.537	23.535.088
То	otal Current Liabilities		152.057.668	148.433.836
	was all tradellers		404.040.07	400.000.00
	Total Liabilities		191.910.371	186.982.224

The accompanying notes form an integral part of this statement as of June 30, 2022.

Certified Accountant: Alexandra Maria Pacheco Gama Junqueira

**Board of Directors:** José Reis Da Silva Ramos - Chairman; Maria Angelina Martins Caetano Ramos; Miguel Pedro Caetano Ramos; Gisela Maria Falcão Sousa Pires Passos; Tom Fux; Kazunori Takagi

**Total Equity and Liabilities** 

336.914.469

342.394.779

# CONSOLIDATED INCOME STATEMENT BY NATURE FOR THE SIX-MONTH PERIODS ENDED ON 30 JUNE 2022 AND 2021

(Amounts expressed in Euros)

	Notes	30/06/2022	30/06/2021
Operating income:			
Revenue	27	210.900.873	165.785.310
Services rendered	27	21.009.797	19.970.462
Other operating income	30	11.511.510	14.826.694
Production variation	12	9.830.524	(214.953)
Total operating income		253.252.704	200.367.513
Operating expenses:			
Cost of sales	12	(183.200.096)	(139.304.342)
External supplies and services	28	(23.405.235)	(21.004.491)
Payroll expenses	29	(21.901.890)	(19.642.225)
Amortizations and depreciations	5, 6 e 9	(7.221.604)	(9.743.452)
Inventory impairment	25	(1.006.384)	(1.036.075)
Impairment of debts receivable	25	(74.196)	(595.291)
Provisions and impairment losses	25	(66.424)	103.185
Other operating expenses	30	(1.464.469)	(1.555.095)
Total operating expenses		(238.340.298)	(192.777.786)
Operating results		14.912.406	7.589.727
Results related to investments in associates and joint ventures	10	(3.276.181)	(1.862.612)
Financial expenses and losses	31	(1.265.739)	(1.247.279)
Financial income and gains	31	94.564	6.297
Income before tax		10.465.050	4.486.133
Income tax of the period	26	(3.027.013)	(1.509.050)
Consolidated net income for the period		7.438.037	2.977.083
Attributable consolidated net income:			
Group		7.347.159	2.985.318
Non-controlling interests	18	90.879	(8.235)
		7.438.038	2.977.083
Basic	36	0,213	0,085
Diluted	36	0,213	0,085

The accompanying notes form an integral part of this statement for the six-month period ended on June 30, 2022.

Certified Accountant: Alexandra Maria Pacheco Gama Junqueira

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE SIX-MONTH PERIOD ENDED ON 30 JUNE 2022 AND THE YEAR ENDED ON 31 DECEMBER 2021

(Amounts expressed in Euros)

	Notes	Share Capital	Legal reserves	Fair value reserves	Other reserves and retained earnings	Total reserves and retained earnings	Consolidated net income for the period	Subtotal	Non- controlling interests	Total Equity
Balance on January 1, 2021		35.000.000	7.498.903	1.178.658	97.382.982	98.561.640	4.644.726	145.705.269	1.284.674	146.989.943
Application of the 2020 consolidated net income		-	-	-	4.644.726	4.644.726	(4.644.726)	-	-	-
Consolidated comprehensive income for the period		-	-	282.053	1.420.512	1.702.565	11.695.005	13.397.570	137.040	13.534.610
Acquisition from non-controlling interests		-	-	ı	ı	1	1	1	(92.308)	(92.308)
Dividend distribution	17	-	-	1	(10.500.000)	(10.500.000)	-	(10.500.000)	-	(10.500.000)
Balance on December 31, 2021		35.000.000	7.498.903	1.460.711	92.948.220	94.408.931	11.695.005	148.602.839	1.329.406	149.932.245
Balance on January 1, 2022		35.000.000	7.498.903	1.460.711	92.948.220	94.408.931	11.695.005	148.602.839	1.329.406	149.932.245
Application of the 2021 consolidated net income		-	-	-	11.695.005	11.695.005	(11.695.005)	-	-	-
Consolidated comprehensive income for the period		-	-	127.710	(4.764)	122.945	7.347.159	7.470.104	82.059	7.552.163
Dividend distribution	17	-	-	-	(7.000.000)	(7.000.000)	-	(7.000.000)	-	(7.000.000)
Balance on June 30, 2022		35.000.000	7.498.903	1.588.421	97.638.460	99.226.881	7.347.159	149.072.943	1.411.465	150.484.408

The accompanying notes form an integral part of this statement for the six-month period ended on June 30, 2022.

Certified Accountant: Alexandra Maria Pacheco Gama Junqueira

# CONSOLIDATED STATEMENT OF THE COMPREHENSIVE INCOME FOR THE SIX-MONTH PERIODS ENDED ON 30 JUNE 2022 AND 2021

(Amounts expressed in Euros)

	30/06/2022	30/06/2021
Consolidated Net Income of the period	7.438.038	2.977.083
Components of other consolidated comprehensive income for the period that may be subsequently reclassified to the income statement:		
Equity Method - Associates and Joint Ventures (Note 10)	(225.864)	198.469
Components of other consolidated comprehensive income for the period, which will not subsequently be reclassified to the income statement:		
Change in fair value of equity instruments at fair value through equity - gross value (Note 11)	166.887	149.356
Change in fair value of equity instruments at fair value through equity - tax effect (Note 11)	(37.550)	-
Others – gross value	210.652	638.983
Consolidated comprehensive income of the period	7.552.163	3.963.891
Attributable to:		
Shareholders of the parent company	7.470.104	3.962.566
Non-controlling interests	82.059	1.325

The accompanying notes form an integral part of this statement for the six-month period ended on June 30, 2022.

Certified Accountant: Alexandra Maria Pacheco Gama Junqueira

# CONSOLIDATED CASH FLOWS STATEMENT FOR THE SIX-MONTH PERIOD ENDED ON 30 JUNE 2022 AND THE YEAR ENDED ON 31 DECEMBER 2021

(Amounts expressed in Euros)

	30/06/2022	31/12/2021
OPERATING ACTIVITIES:		
Collections from customers	334.774.144	555.201.533
Payments to suppliers	(249.997.763)	(411.436.697)
Payments to personnel	(17.979.513)	(35.756.427)
Operating Flow	66.796.868	108.008.409
Income tax payments	(3.171.444)	105.195
Other collections/payments related to operational activity	(51.870.342)	(76.862.168)
Cash Flow from Operating Activities	11.755.082	31.251.436
INVESTING ACTIVITIES:		
Collections from:		
Financial investments	-	430
Investment properties (Note 6)	609.000	79.300
Non-current assets held for sale	885.000	-
Tangible fixed assets	30.014	1.195.884
Interest and similar income	5.235	9.034
	1.529.249	1.284.648
Payments related to:		
Financial investments (Note 10)	(6.193.549)	(9.383.060)
Tangible fixed assets	(2.180.296)	(2.024.135)
Intangible assets	(215.663)	(458.332)
	(8.589.508)	(11.865.527)
Cash Flow from Investing Activities	(7.060.259)	(10.580.879)
FINANCING ACTIVITIES:		
Collections from:		
Loans (Note 19)	51.500.000	198.500.000
Lease liabilities (Note 19)	-	4.968.473
	51.500.000	203.468.473
Payments related to:		
Loans (Note 19)	(51.566.631)	(193.582.230)
Rent from lease liabilities (Note 19)	(3.601.566)	(7.490.088)
Interest and similar costs	(991.798)	(1.594.857)
Other creditors	(95.706)	(300.114)
Dividends (Note 17)	(6.997.893)	(10.486.528)
	(63.253.594)	(213.453.817)
Cash Flow from Financing Activities	(11.753.594)	(9.985.344)
CASH AND CASH EQUIVALENTS		
Cash and Cash Equivalents at the beginning of the period (Note 4)	22.122.760	11.437.547
Cash and Cash Equivalents at the end of the period (Note 4)	15.063.989	22.122.760
Cash and Cash Equivalents variation	(7.058.771)	10.685.213

The accompanying notes form an integral part of this statement for the six-month period ended on June 30, 2022.

Certified Accountant: Alexandra Maria Pacheco Gama Junqueira

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

ON 30 JUNE 2022

(Amounts expressed in Euros)

#### 1. INTRODUCTION

Toyota Caetano Portugal, S.A. ("Toyota Caetano" or "Company") is a public limited company incorporated in 1946, which has its registered office in Vila Nova de Gaia and is the parent company of a Group ("Toyota Caetano Group" or "Group"), whose companies mainly carry out economic activities in the automotive sector, namely the import, assembly and sale of light and heavy vehicles as well as the import and sale of industrial equipment for cargo handling and respective after-sales assistance, the creation and operation of training and development of human resources, as well as the management of own properties, including their rental, and also the rental of short or long-term vehicles, with or without a driver.

Toyota Caetano Portugal, S.A. belongs to Salvador Caetano Auto Group (Group led by the company Grupo Salvador Caetano, S.G.P.S., S.A.), being directly owned by the company Salvador Caetano Auto - S.G.P.S., S.A., since the end of 2016.

Toyota Caetano is the importer and distributor of the Toyota (vehicles and forklifts), Lexus (vehicles) and BT (forklifts) brands for Portugal, heading a Group ("Toyota Caetano Group") that presents itself as follows on June 30, 2022:

Companies	Headquarters	Classification
Based in Portugal:		
Toyota Caetano Portugal, S.A. ("Parent company")	Vila Nova de Gaia	Parent company
Caetano - Auto, S.A. ("Caetano Auto")	Vila Nova de Gaia	Subsidiary
Caetano Renting, S.A. ("Caetano Renting")	Vila Nova de Gaia	Subsidiary
Destaque Mourisco - Sociedade Imobiliária, Lda. ("Destaque Mourisco")	Faro	Subsidiary
Caetanobus - Fabricação de Carroçarias, S.A. ("CaetanoBus")	Vila Nova de Gaia	Joint venture
Kinto Portugal, S.A. ("Kinto")	Vila Nova de Gaia	Associate
Salvador Caetano Seguros - Mediação de Seguros, Unipessoal Lda. ("Salvador Caetano Seguros")	Vila Nova de Gaia	Subsidiary
Based in other countries:		
Caetano Auto CV, S.A. ("Caetano Auto CV")	Praia (Cape Verde)	Subsidiary
Caetano UK Limited ("Caetano UK")	United Kingdom	Joint venture
Cobus Industries GMBH ("Cobus")	Germany	Joint venture
Caetano Renting Senegal, S.A. ("Caetano Renting Senegal")	Dakar (Senegal)	Associate

During the six-month period ended on 30 June, 2022, the company Salvador Caetano Seguros was incorporated, being directly owned by Caetano-Auto, S.A. at 100%. The activity of this subsidiary was residual during the semester ended 30 June 2022.

The Group also holds financial interests in a joint venture and in an associate which are detailed in Note 10.

Toyota Caetano shares have been listed on Euronext Lisbon since October 1987.

The attached consolidated financial statements are presented in Euros (rounded to the nearest unit), as this is the currency used preferably in the economic environment in which the Group operates. Foreign operations are included in the consolidated financial statements as referred to in point 2.5.

# 2. BASIS OF PRESENTATION AND MAIN ACCOUNTING POLICIES

The basis of presentation and main accounting policies adopted in the preparation of the attached consolidated financial statements are as follows:

#### 2.1 BASIS OF PRESENTATION

The interim financial statements are presented semi-annually in accordance with IAS 34 - "Interim Financial Reporting".

These interim financial statements, prepared in accordance with the aforementioned regulations, do not include all the information to be included in the annual consolidated financial statements, so they should be read together with the consolidated financial statements for the year ended December 31, 2021.

The comparative information referring to December 31, 2021, presented in the attached consolidated financial statements, was subject to an audit.

The attached consolidated financial statements were prepared on the assumption of continuity of operations and based on the principle of historical cost and, in the case of some financial instruments, of fair value, based on the accounting books and records of the companies included in the consolidation (Note 3).

# 2.2 ADOPTION OF NEW OR REVISED IAS/IFRS

New standards and amendments to the standards that became effective on January 1, 2022

Up to the date of approval of these consolidated financial statements, the following accounting standards and amendments to the standards were approved (endorsed) by the European Union, with mandatory application to the years beginning on 1 January 2022:

Description	Changes	Effective date
IAS 16 – Proceeds before intended use	Prohibition of deducting the proceeds obtained from the sale of items produced during the testing phase, to the acquisition cost of property, plant and equipment	January 1, 2022
IAS 37 – Onerous contract – cost of fulfilling a contract	Clarification about the nature of the expenses to be considered in determining whether a particular contract has become onerous	January 1, 2022
IFRS 3 – Reference to the Conceptual framework	Update to references to the Conceptual Framework and clarification on the registration of provisions and contingent liabilities within the scope of a business combination	January 1, 2022
Annual improvement 2018 – 2020	Specific amendments to IFRS 1, IFRS 9, IFRS 16 and IAS 41	January 1, 2022

There were no significant effects on the Group's consolidated financial statements in the six-month period ended June 30, 2022, as a result of the adoption of the aforementioned standards and amendments.

<u>Published (new and amended) standards whose application is mandatory for annual periods beginning on or after 1 January 2023, and which the European Union has already endorsed</u>

Up to the date of approval of these consolidated financial statements, the following accounting standards and amendments to the standards were approved (endorsed) by the European Union, with mandatory application to the years beginning on 1 January 2023:

Description	Changes	Effective date
IAS 1 – Disclosure of accounting policies	Disclosure requirement for material accounting policies, rather than significant accounting policies	January 1, 2023
IAS 8 – Disclosure of accounting estimates	Definition of accounting estimate. Clarification as to the distinction between changes to accounting policies and changes to accounting estimates	January 1, 2023
IAS 12 – Deferred tax related to assets and liabilities arising from a single transaction	Requirement to recognize deferred tax on the recognition of assets under right of use / lease liability and provisions for decommissioning / related asset, when their initial recognition gives rise to equal amounts of taxable temporary differences and deductible temporary differences, because of not being relevant for tax purposes	January 1, 2023
IFRS 17 – Insurance contracts	New accounting for insurance contracts, reinsurance contracts and investment contracts with discretionary participating features	January 1, 2023
IFRS 17 – Insurance contracts (amendments)	The amendments to IFRS 17 relate to changes in areas such as: i) scope; ii) level of aggregation of insurance contracts; iii) recognition; iv) measurement; v) modification and derecognition; vi) presentation of the Statement of Financial Position; vii) recognition and measurement of the Income statement; and viii) disclosures	January 1, 2023

Regarding these standards (new and amendments), it is not estimated that their future adoption will have significant impacts on the attached consolidated financial statements.

Standards (new and amended) that become effective, on or after 1 January 2023, not yet endorsed by the European Union

The following accounting standards were issued by the IASB with mandatory application in future financial years and, up to the date of approval of these consolidated financial statements, they have not yet been approved (endorsed) by the European Union:

Description	Changes	Effective date
IAS 1 – Presentation of financial statements – classification of liabilities	Classification of a liability as current or non-current, depending on an entity's right to defer its payment. New definition of "settlement" of a liability	January 1, 2023
IFRS 17 – Initial Application of IFRS 17 and IFRS 9 – Comparative Information	This amendment allows to avoid temporary accounting mismatches between financial assets and insurance contract liabilities in the comparative information presented, when first applying IFRS 17. This amendment allows the application of a classification overlay to a financial asset for which the entity does not restate IFRS 9 comparative information.	January 1, 2023

These standards have not yet been adopted (endorsed) by the European Union and, as such, were not applied by the Group in the six-month period ended June 30, 2022.

Regarding these standards and interpretations, issued by the IASB but not yet approved (endorsed) by the European Union, it is not estimated that their future adoption will have significant impacts on the attached consolidated financial statements.

#### 2.3 CONSOLIDATION PRINCIPLES AND MAIN VALORIMETRIC CRITERIA

These consolidated financial statements were prepared in accordance with the accounting policies disclosed in the Notes to the consolidated financial statements as of December 31, 2021.

# 2.4 RISK MANAGEMENT POLICY

At Grupo Toyota Caetano Portugal, S.A., the control of risks inherent to the activity is carried out directly by the Board of Directors and evaluated annually by the Fiscal Board.

The Toyota Caetano Portugal Group is also supported by internal departments of the Salvador Caetano Group, with which it maintains synergies, such as the Legal Department and Compliance/Planning Department, Management Control and Internal Audit / Taxation / IT Services and the Audit carried out by the External Auditors. Whenever appropriate, relevant reports are shared with the Fiscal Board.

The risk policy is prepared by the Board of Directors, evaluated by the Fiscal Board and, finally, approved by the Board of Directors.

In carrying out its activities, the Toyota Caetano Portugal S.A. Group is subject, in each of its business areas or subsidiaries, to a multitude of risks, which have been identified with the aim of mitigating and controlling them.

In this context, risk indicators considered particularly relevant as at 30 June 2022 are presented below:

(i) Financial Risks

The Group's risk management is essentially controlled by the financial department of Toyota Caetano Portugal, S.A. in accordance with policies approved by the Group's Board of Directors. In this sense, the Board of Directors has defined global risk management principles as well as specific policies for certain areas, such as exchange rate risk, price risk, interest rate risk, liquidity risk, capital risk and credit risk.

#### a) Exchange rate risk

In the development of its activity, the Group operates internationally and has a subsidiary operating in Cape Verde and, since December 2020, a joint venture operating in the United Kingdom (the subsidiary of the Caetano Bus Group, the Caetano UK entity) and an associate operating in Senegal (an affiliate of the Kinto Group, Caetano Renting Senegal). By Group policy, a functional currency is defined for each subsidiary (Cape Verde Escudo, in relation to the subsidiary Caetano Auto Cabo Verde, Pound Sterling, in relation to the subsidiary of Caetano Bus based in the United Kingdom and the Senegalese Franc, in relation to the associate of the Kinto Group headquartered in Senegal), corresponding to the currency of its main economic environment and the one that best represents the composition of its cash flows. Exchange rate risk thus essentially results from commercial transactions, arising from the purchase and sale of products and services in a currency different from the functional currency of each business.

The Group's exchange rate risk management policy is aimed at assessing the opportunity to hedge this risk on a case-by-case basis, particularly taking into account the specific circumstances of the currencies and countries in question.

The exchange rate risk associated with the conversion of financial statements of foreign entities, also known as accounting risk, reflects the potential for changes in the parent company's equity due to the need to convert the financial statements of subsidiaries abroad.

As mentioned in Note 2.5, the assets and liabilities of foreign entities are converted into Euros using the exchange rates prevailing at the date of the consolidated statement of financial position and the expenses and gains of these entities are converted into Euros using the average exchange rate for the period. The resulting exchange difference is recorded in equity under the heading "Other reserves and retained earnings".

The main amounts of assets and liabilities (in Euros) of the Group recorded in a currency other than the Euro, can be summarized as follows:

	Assets			Liabilities		
	30/06/2022	31/12/2021	30/06/2021	30/06/2022	31/12/2021	30/06/2021
Cape Verde Escudo (CVE)	7.974.877	8.087.466	7.455.174	3.804.832	4.139.952	3.884.174
Japanese Yen (JPY)	-	137.899	976.838	1.105.665	1.546.703	1.532.038

The Group's sensitivity to exchange rate variations can be summarized as follows (disclosure only for relevant situations):

	30/06/2022			31/12/2021		
	Variation	Results	Equity	Results	Equity	
Japanese Yen (JPY)	5%	(55.283)	-	(77.335)	-	

Regarding the sensitivity of changes in the Cape Verde Escudo (CVE) exchange rate, given that the defined exchange rate does not change (fixed exchange rate against the Euro), the Group has no associated exchange rate risk.

### b) Price risk

The Toyota Group is exposed to changes in the prices of raw materials used in its production processes, namely automotive components. However, taking into account that the acquisition of raw materials is not in accordance with a price quoted on the stock exchange or formed in volatile markets, this price risk is not significant.

Additionally, the Toyota Caetano Group, during the years 2022 and 2021, was exposed to the risk of price changes in "Other investments". As at 30 June 2022, 31 December 2021 and 30 June 2021, that item is composed solely of Participating Units in Cimóvel - Fundo de Investimento Imobiliário Fechado.

The Group's sensitivity to price changes in the aforementioned "Equity instruments at fair value through equity" can be summarized as follows (increases/(decreases)):

	30/06/2022			31/12/2021		30/06/2021	
	Variation	Results	Equity	Results	Equity	Results	Equity
FUND CIMÓVEL	10%	-	464.154	-	447.466	-	434.196
FUND CIMÓVEL	-10%	-	(464.154)	-	(447.466)	1	(434.196)

# c) Interest rate risk

The Group's indebtedness is mainly indexed to variable interest rates, exposing the cost of debt to a high risk of volatility. The impact of this volatility on the Group's results or equity is not significant due to the effect of the following factors: (i) possible correlation between the level of market interest rates and economic growth, with this having positive effects on other lines of the results (namely operating) of the Group, in this way partially offsetting the added financial costs (natural hedge); and (ii) existence of consolidated liquidity or cash equivalents remunerated at variable rates.

The Board of Directors of the Toyota Caetano Portugal Group approves the terms and conditions of the financing, analysing the debt structure, the inherent risks and the different options available in the market, namely regarding the type of interest rate (fixed/variable) and, by permanently monitoring the conditions and alternatives existing in the market, is responsible for deciding on the occasional contracting of derivative financial instruments intended to hedge interest rate risk.

# Interest rate risk sensitivity analysis

The interest rate risk sensitivity analysis described below was calculated based on the exposure to interest rates for financial instruments existing at the date of the consolidated statement of financial position. For floating rate liabilities, the following assumptions were considered:

- (i) Interest rate is superior in 0.25 p.p. than the supported interest rate;
- (ii) Calculation was made using the Group's debt at the end of the year;
- (iii) Spreads maintenance throughout the year.

The sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some assumptions may be correlated.

The Group's sensitivity to changes in interest rates on said financial instruments can be summarized as follows (increases/decreases):

	30/06/2022		31/12/2021		30/06/2021		
	Variation	Results	Equity	Results	Equity	Results	Equity
Guaranteed checking accounts	0,25 p.p.	37.500	-	37.500	-	37.500	-
Bank overdrafts	0,25 p.p.	21	-	21	1	2.247	-
Long term loans	0,25 p.p.	522	-	701	•	878	-
Bond loans	0,25 p.p.	31.250	-	31.250	ı	31.250	-
Total		69.293	-	69.472	ı	71.874	-
Guaranteed checking accounts	(0,25 p.p.)	(37.500)	-	(37.500)	1	(37.500)	-
Bank overdrafts	(0,25 p.p.)	(21)	-	(21)	ı	(2.247)	-
Long term loans	(0,25 p.p.)	(522)	1	(701)	ı	(878)	-
Bond loans	(0,25 p.p.)	(31.250)	-	(31.250)	-	(31.250)	-
Total		(69.293)	-	(69.472)	-	(71.874)	-

## d) Liquidity risk

Liquidity risk is defined as the risk of a lack of capacity to settle or meet obligations within defined periods and at a reasonable price.

The existence of liquidity in the Group's companies implies that operating parameters are defined in the management function of that same liquidity that allow maximizing the return obtained and minimizing the opportunity costs associated with the holding of that same liquidity, in a safe and efficient way.

The Group's Chief Financial Officer regularly monitors the level of funding obtained, available credit facilities, cash availability, as well as the prospects of cash outflow in the short and medium term (including needs resulting from investment plans, which, with the exception of acquisitions of financial holdings carried out at the end of 2020, have been relatively low), in order to manage liquidity risk.

Liquidity risk management on Toyota Caetano Group aims to:

- (i) Liquidity, that is, guaranteeing permanent and most efficient access to sufficient funds to meet current payments on the respective due dates, as well as any requests for funds within the deadlines defined for this, even if not foreseen;
- (ii) Safety, which is the minimization of the probability of default in the repayment of any application in funds; and
- (iii) Financial Efficiency, which is ensuring that the Companies maximize the value / minimize the opportunity cost of holding excess liquidity in the short-term.

Any and all excess of liquidity existing in the Group is applied to the amortization of short-term debt, in accordance with criteria of economic and financial reasonableness.

For this purpose, liquidity management comprises the following aspects:

- (i) Consistent financial planning based on cash flow forecasts at the level of operations, according to different time horizons (weekly, monthly, annual and multi-annual);
- (ii) Diversification of funding sources;
- (iii) Diversification of the maturities of the debt issued in order to avoid excessive concentration of debt repayments in short periods of time;

(iv) Contracting with relationship banks for short-term credit lines, commercial paper programs, and other types of financial operations, ensuring a balance between adequate levels of liquidity and commitment fees supported.

The following table shows the maturity of each of the financial instrument's liabilities, with undiscounted values and based on the most pessimistic scenario, that is, the shortest period in which the liability becomes payable.

30/06/2022	Less than 1 year	Between 1 and 2 years	Between 2 and 4 years	More than 4 years	Total
Loans	21.137.571	17.165.948	5.106.389	1.902.482	45.312.390
Accounts payable	34.267.096	1	-	-	34.267.096
Other creditors	46.908.665	4.760.680	-	-	51.669.345
	102.313.332	21.926.628	5.106.389	1.902.482	131.248.831

31/12/2021	Less than 1 year	Between 1 and 2 years	Between 2 and 4 years	More than 4 years	Total
Loans	22.280.235	17.447.880	6.152.931	1.774.960	47.656.006
Accounts payable	43.622.927	-	1	ı	43.622.927
Other creditors	33.812.518	2.275.204	-	-	36.087.722
	99.715.680	19.723.084	6.152.931	1.774.960	127.366.655

As at 30 June 2022 and 31 December 2021, the Group had a net debt of 30.248.401 Euros and 25.533.246 Euros, respectively, divided between current and non-current financing (Note 19) and cash and cash equivalents (Note 4) contracted with various institutions. The credit lines available and not used at that date totalled approximately 66 million Euros.

It should be noted that the Group, with the exception of the loan with a real guarantee where the ratio (covenant) between net debt and EBITDA is predicted and is calculated based on the consolidated accounts of the previous year, has not contracted any debt instruments with accelerated repayment clauses, in addition to those arising from the usual clauses related to the fulfilment of obligations by the Group, namely, payment obligations, interruption of activity, ownership clause, *pari passu*, negative pledge, being that the situations in which the financing obtained include real guarantees are disclosed in Note 35.

#### e) Equity risk

Management's primary objective is to ensure the continuity of operations, providing adequate remuneration to shareholders and the corresponding benefits to the other stakeholders of the Group. In order to achieve this objective, careful management of the capital used in the business is essential, seeking to ensure an optimal structure of the same, thus achieving the necessary cost reduction. In order to maintain or adjust the capital structure deemed adequate, Management may propose to the General Shareholders' Meeting the measures deemed necessary.

The Group seeks to maintain a level of equity appropriate to the characteristics of the main business and to ensure continuity and expansion. The balance of the capital structure is monitored based on the financial leverage ratio (defined as: net interest-bearing debt / (net interest-bearing debt + equity)).

	30/06/2022	31/12/2021	30/06/2021
Loans	45.312.390	47.656.006	48.624.303
Cash and Cash equivalents	(15.063.989)	(22.122.760)	(18.831.598)
Net debt	30.248.401	25.533.246	29.792.705
Equity	150.484.408	149.932.245	150.953.833
Financial leverage ratio	16,74%	14,55%	16,48%

The gearing remains within acceptable levels as established by management.

f) Credit risk

The Group's credit risk results essentially from:

- (i) the risk of recovery of monetary assets entrusted to third parties; and
- (ii) of the risk of recovering the credits of entities outside the Company.

Credit risk is assessed at the initial moment and over time in order to monitor its evolution.

A significant portion of the amounts receivable from customers is dispersed among a large number of entities, a factor that contributes toward reducing the credit concentration risk. As a general rule, the Group's customers do not have a credit rating assigned.

The monitoring of credit risk is carried out by the Group's financial department, supervised by the Board of Directors, based on: i) the corporate nature of the debtors; ii) the type of transactions originating the balances receivable; iii) the experience of transactions carried out in the past; iv) in the credit limits established for each customer and v) in the possible guarantees provided by some customers, namely dealers and independent repairers with whom car concession contracts are signed.

The Group considers the probability of default with the initial recognition of the asset and depending on the occurrence of significant increases in credit risk on an ongoing basis in each reporting period. In order to assess whether there has been a significant increase in credit risk, the Group compares the risk of default occurring by reference to the reporting date, with the risk of default assessed by reference to the date of initial recognition.

In order to assess whether there has been a significant increase in credit risk, the Group takes into account, among others, the following indicators:

- Internal credit risk;
- External credit risk (when available);
- Current or expected adverse changes in the debtor's operating results;
- Significant increases in the credit risk of the debtor's other financial instruments;
- Significant changes in the value of collateral for liabilities, or in the quality of third-party guarantees;
- Significant changes in the debtor's expected performance and behaviour, including changes in the debtor's
  payment conditions at the level of the Group to which it belongs, as well as changes at the level of its operating
  results.

Macroeconomic information (such as market interest rates or growth rates) is incorporated into the internal credit model.

Independent of the above analysis, a significant increase in credit risk is presumed to exist if a debtor is in default by more than 30 days from the contractual payment date.

In terms of credit improvement instruments associated with accounts receivable from customers, the Group has the following situations:

- i. Dealers and Independent Repairers: this type of third party concerns the car retail network of "Toyota" and "Lexus" brand dealers, which operate under concession contracts for the purchase, resale of vehicles and provision of technical assistance services. Each of these independent dealers and repairers maintains an "on first demand" bank guarantee in favour of the Group, with a previously established ceiling, and the Group ensures that this limit is not exceeded;
- ii. General vehicle customers: despite the fact that this type of customer generally purchases vehicles for cash, there are, however, situations in which the Group accepts payment terms in instalments (namely with some customers in the rent-a-car area and driving schools). In most of these situations, the sale made considers a reservation of title clause associated with the vehicle sold or, alternatively, its ownership is not transferred until the vehicle is fully liquidated.

Default is considered to exist when the counterparty does not comply with contractual payments within 90 days of the due date of the invoices. The Group analyses on a case-by-case basis the balances receivable from customers that show collection and realization problems, making every effort towards their respective recovery, by means of an agreement with the customer or by judicial means, also maintaining such balances (even if subject to registration of an impairment loss) in the consolidated statement of financial position, until all attempts to recover the outstanding balance are exhausted and there are no assets for recovery (including the component relating to Value Added Tax with the Authority Tax) of said balances in the event of bankruptcy.

Accordingly, financial assets corresponding to accounts receivable are derecognised when there is no real expectation of recovery and after the process described above has been completed, and the necessary internal approvals are obtained for such derecognition. Therefore, there are no situations of possibility of recovering accounts receivable that have been subject to derecognition at the level of the consolidated financial statements.

#### Impairment of financial assets

Accounts receivable and Other debtors

The Company uses the simplified approach to calculate and record the expected credit losses required by IFRS 9, which allows using estimated impairment losses for all "Accounts receivable" and "Other debtors" balances. In order to measure expected credit losses, "Accounts receivable" and "Other debtors" balances were aggregated based on the shared credit risk characteristics, as well as on the days of delay. Estimated credit losses incorporate information from prospective estimates. The age of customer balances is detailed in Note 13.

Loans granted to related entities

The balances in "Loans granted to related parties" are considered to have a low credit risk and, therefore, impairment in credit losses recognized during the period are limited to expected credit losses estimated for 12 months. These financial assets are considered to have a "low credit risk" when they have a low irrecoverable risk and the debtor has a high capacity to meet its contractual cash flow liabilities in the short term.

In fact, for customers representing car dealers and repairers, the Group requires obtaining "on first demand" bank guarantees, which, as disclosed in the Notes to the consolidated financial statements of 31 December 2021, when exceeded, implies the termination of supplies.

Impairments on accounts receivable are calculated taking into account (a) the customer's risk profile, (b) the average collection period, and (c) the customer's financial condition. The movements of these adjustments for the periods ended 30 June 2022 and 2021 are disclosed in Note 25.

As at 30 June 2022, the Group considers that there is no need for additional impairment losses beyond the amounts recorded on those dates and summarized in Note 25.

The amounts related to customers and other third-party debts presented in the consolidated financial statements, which are net of impairments, represent the Group's maximum exposure to credit risk.

#### Cash equivalents

The following tables provide a summary as of June 30, 2022 and December 31, 2021 of the credit quality of bank deposits:

30/06/2022							
Deposits Rating	Rating Agency	Value					
A1	Moody's	145.331					
A2	Moody's	204.906					
A3	Moody's	1.225.621					
Aa3	Moody's	16.646					
B1	Moody's	1.081.035					
Ba3	Moody's	1.403.108					
Baa2	Moody's	7.150.775					
Baa3	Moody's	4.864					
	Others without rating assigned	3.720.577					
Total		14.952.863					

31/12/2021							
Deposits Rating	Rating Agency	Value					
A2	Moody's	575.024					
A3	Moody's	3.957.555					
Aa3	Moody's	18.689					
B1	Moody's	615.096					
B2	Moody's	536.638					
Baa2	Moody's	12.075.366					
Baa3	Moody's	12.638					
	Others without rating assigned	4.213.816					
Total		22.004.822					

The ratings presented correspond to the notations assigned by the rating agency Moody's.

#### (ii) External Risks

Another type of risk is external risks, which do not affect the Group's direct spectrum. Three different risks can be highlighted: the risk of supplying goods and materials, the risk of the macroeconomic context and the risk of competition.

a) Risk of supplying goods and materials

The risk of supplying goods and materials translates into the risk of lack of components, materials and raw materials necessary for the Group's production and normal operation. The SARS-CoV-2 pandemic led to constraints in the supply chain, with a shortage in the supply of components; in parallel and as a consequence, the logistics associated with the transport of goods were also affected; in fact, the total time associated with the transport of these goods has become longer (longer lead time in the provision of this service), a fact that results from the generalized reduction in the use of this service combined with the need for operators to make the most of the means used. As a result, the relevance of this risk has increased, going from low to medium to high.

The impact of this risk on the Group's activity is now rated as moderate to significant. To face this context, the Toyota Caetano Portugal Group has implemented concrete measures, namely:

- in the industrial area, namely in the assembly of vehicles, it focused on the production of models in which there is
  less scarcity of materials; this strategy is fully coordinated with the relevant customers and suppliers involved in
  this activity;
- in the area of cargo handling machines, considering the weak ability to influence the supply chain, it is resorting to the placement, with customers, of used equipment in temporary lease or loan;
- management of stocks, both upstream (suppliers) and downstream (dealers and end customers) is carried out rigorously, in line with the context of scarcity experienced;
- sales are being oriented towards the most profitable channels;
- the management of demonstration, courtesy and service vehicles was also revised, opting for a lower rotation without compromising the dissemination and promotion of the represented brands;
- the guidelines on the vehicle exhibition matrix were revised, adapting them to reality, namely: lower number of vehicles on display and placement of semi-new vehicles in the stands allocated to the activity of new vehicles;
- the discount policy for customers was also revised;
- across the board, and in line with usual practice, the companies of the Toyota Caetano Portugal Group have reinforced their strategy of reducing costs and optimizing available resources;
- additionally, and also as a common denominator for these companies, there is a strengthening of communication
  with employees, suppliers and customers to inform about the challenges we face; in particular, with customers,
  the implementation of contracts for later deliveries has been encouraged, thus witnessing an increase in the
  contract portfolio.
- b) Risk of the macroeconomic context

As for the macroeconomic context risk, this is the risk of external macroeconomic factors influencing a company's financial/productive capacity. This risk was also boosted by the pandemic, with the deceleration of economic activity and the increase in interest and inflation rates being the main factors that influenced the increase in the probability of occurrence of this risk from low to medium.

The Group closely monitors all macroeconomic changes in Portugal, Europe and the rest of the world, in order to ensure that it is on top of the situation and ready to act at the right time.

#### c) Risk of competition

Competition risk translates into the risk of losing market share to other competitors. In the current scenario, the Group seeks to ensure that it does not lose its current market share, and thus bets on a strategy based on innovation, service excellence, greater presence in digital channels and sustainability. In addition, it is important to highlight that Toyota is a renowned and prestigious brand, with several proofs given in terms of innovation and product diversification. Examples of

this are the Beyond Zero strategy, where the destination is not zero emissions, but going beyond that, a strategy combined with the offer of more and better mobility for all, promoting a more sustainable future, and the BRIT (Best Retailer in Town) program that aims to motivate all dealers to be the best in the areas where they operate.

It should also be noted that the Group frequently carries out benchmarking actions against its competitors. Therefore, this risk is considered to have a medium probability of occurrence.

# (iii) Information technology (IT) and cybersecurity risks

IT and cybersecurity risks are fundamentally risks related to the security of information systems. Information systems form the basis of the Group and, as such, the existence of a security culture that provides all employees and partners with a clear perspective of their responsibilities in the field of information security is considered of strategic importance. Any security breach, whether intentional, negligence or criminal, can have a significant impact on data confidentiality, on the quality of operations, on the availability of information, among others, which could negatively affect the Group's profitability and reputation. It is essential to ensure that all employees have access to the information necessary for the performance of their activities but requiring them to respect the implemented information security controls and commitment to the values of confidentiality, integrity and availability.

In this sense, the Group adopted the Toyota Motors Corporation safety framework called the All Toyota Security Guidelines. This includes a set of technical and organizational measures in different areas, namely in information security management, operational and network security, physical security, incident management, classification and protection of information, access control, in risk analysis and training.

Considering the diversity and complexity of the areas of Information Systems in general and Information Security in particular, Toyota Caetano Portugal, S.A. outsources services related to information systems to the company Rigor - Consultoria e Gestão, S.A, a company of the Salvador Caetano Group with expertise in all areas of Information Systems.

In view of the increase in remote work, the increase in cybercrime and the evolution of the techniques used by cybercriminals, the Group not only maintains constant monitoring and audits of its systems, but also has plans to implement additional technical and organizational measures to face these new risks.

#### (iv) Legal, Tax and Regulatory Risks

The Toyota Caetano Portugal Group, S.A. identifies fiscal risks arising mainly from the context of permanent legislative change in which we live. If, on one hand, the requirements resulting from OECD programs and European legislation have been increasing, on the other hand, national legislation itself constantly produces regulatory changes with an impact on the Group's activity.

The context of fiscal regulatory instability can not only lead to losses resulting from non-compliance with current legislation, but also directly and indirectly condition strategic business options, affecting its economic profitability. In addition to the tax risks inherent to business activity, there is also the risk resulting from the unpredictability of automobile taxation, with direct impacts on the behaviour of our customers.

The Toyota Caetano Group is committed to complying with all tax obligations to which it is subject, valuing its reputational assets and taking an active stance in the pursuit of this objective. To ensure the constant prevention and mitigation of tax risks, it uses internal teams specifically dedicated to this area, and external consultancy provided by entities of recognized ethical and professional standards.

With regard to legal risks, the main risk of the Group's activity has to do with possible legislative changes that may have an impact on operations - namely labour legislation, environmental regulation, European and national regulation in terms of competition and restrictive trade practices, among others — that may affect the development of the activity.

The Legal Department of the Salvador Caetano Group seeks, in close cooperation with the tax area, the human resources area and the operational areas, to safeguard the interests of the Group, in a sustainable way and with respect for the applicable legislation.

Litigation processes in which the Group is involved are regularly communicated to management, so that preventive measures can be taken to avoid similar processes in the future.

The Legal Department is also responsible for preventing and monitoring the risks associated with non-compliance with the legislation on the protection of personal data, corporate governance and corruption, striving to verify the application of the code of conduct and monitoring the channel used for reporting irregularities.

In both areas - legal and tax - ongoing training, an integrated approach of the various technical and operational teams and the promotion of the best practices identified are valued.

#### 2.5 CONVERSION OF FINANCIAL STATEMENTS OF FOREIGN ENTITIES

As at 30 June 2022 and 31 December 2021, the exchange rates used in the conversion to Euros of the accounts of foreign subsidiaries were as follows:

30/06/2022								
		Final Exchange	Average Historical	Constitution date	Final Exchange			
	Currency	30/06/2022	Exchange 30/06/2022	Exchange	31/12/2021			
Caetano Auto CV, S.A.	CVE	0,009069	0,009069	0,009069	0,009069			
Caetano UK, Limited	GBP	1,165230	1,187090	1,167980	1,190080			
Applicability		Balance Sheet accounts except Equity	Results accounts	Share Capital	Retained Earnings			

31/12/2021							
		Final Exchange	Average Historical	Constitution date	Final Exchange		
	Currency	31/12/2021	Exchange dez/21	Exchange	01/12/2020		
Caetano Auto CV, S.A.	CVE	0,009069	0,009069	0,009069	0,009069		
Caetano UK, Limited	GBP	1,190080	1,163330	1,167980	1,112310		
Applicability		Balance Sheet accounts except Equity	Results accounts	Share Capital	Retained Earnings		

# 3. SUBSIDIARY COMPANIES INCLUDED IN THE CONSOLIDATION

The Group Companies included in the consolidation using the full consolidation method and the respective proportion of the capital held at 30 June 2022 and 31 December 2021 are as follows:

Companies	Effective participation percentage			
Companies	30/06/2022	31/12/2021		
Toyota Caetano Portugal, S.A.	Parent C	ompany		
Caetano Auto CV, S.A.	81,24%	81,24%		
Caetano Renting, S.A.	100,00%	100,00%		
Caetano - Auto, S.A.	98,74%	98,74%		
Destaque Mourisco - Sociedade Imobiliária, Lda. <sup>8</sup>	56,28%	56,28%		
Salvador Caetano Seguros - Mediação de Seguros, Unipessoal Lda. <sup>9</sup>	98,74%	-		

These companies were included in the consolidation using the full consolidation method, as established by IFRS 10 – "Consolidated financial statements" (control of the subsidiary through majority of voting rights and exposure to returns from relevant activities).

## 4. CASH AND CASH EQUIVALENTS

As of June 30, 2022, December 31, 2021 and June 30, 2021 the cash and cash equivalents detail was as follows:

	30/06/2022	31/12/2021	30/06/2021
Cash	111.126	117.938	69.467
Bank deposits	14.952.863	22.004.822	18.762.131
	15.063.989	22.122.760	18.831.598

 $<sup>^{\</sup>rm 8}$  Company incorporated in 2021 and directly owned by the company Caetano-Auto, S.A. by 57%.

<sup>&</sup>lt;sup>9</sup> Company included in the consolidation perimeter in 2022 and directly owned by the company Caetano-Auto, S.A. at 100%.

# 5. TANGIBLE FIXED ASSETS

As at 30 June 2022 and 31 December 2021, the movements in tangible fixed assets, as well as in the respective depreciation and accumulated impairment losses, were as follows:

30/06/2022									,
	Land and Natural Resources	Buildings and other constructions	Basic Equipment	Transport Equipment	Administrative Equipment	Other Tangible Fixed Assets	Tangible Fixed Assets in Progress	Assets under Right of use	Total
Gross assets:									
Initial balance on December 31, 2021	18.046.963	90.360.212	64.176.139	67.222.269	9.155.895	5.029.037	479.286	36.558.061	291.027.862
Additions	87.440	427.924	824.957	1.867.668	26.634	204.244	555.109	15.718	4.009.694
Disposals and write-offs	-	-	(35.518)	(3.190.088)	-	-	(93.207)	(226.753)	(3.545.566)
Transfers from/to inventories	-	-	-	9.606.254	-	-	-	1.321.228	10.927.482
Transfers and reclassifications	-	226.509	-	-	-	42.988	(269.497)	-	-
Reversal of assets to the entity at lease termination	58.750	176.250	1	2.997.798	-	-	1	(3.232.798)	-
Final balance on June 30, 2022	18.193.153	91.190.895	64.965.578	78.503.901	9.182.529	5.276.269	671.691	34.435.456	302.419.472
Accumulated depreciation and impairment losses:									
Initial balance on December 31, 2021	-	66.835.828	59.917.001	33.095.375	8.262.847	4.539.318	-	17.006.295	189.656.664
Depreciations of the period	-	943.901	451.480	2.927.388	108.871	63.545	-	2.569.230	7.064.415
Disposals and write-offs	-	-	(17.227)	(2.825.956)	-	-	-	(173.754)	(3.016.937)
Transfers from/to inventories	-	-	-	(4.280.928)	-	-	1	-	(4.280.928)
Reversal of assets to the entity at lease termination	-	21.738	-	2.313.226	-	-	-	(2.334.964)	-
Final balance on June 30, 2022	-	67.801.467	60.351.254	31.229.105	8.371.718	4.602.863	-	17.066.807	189.423.214
Net value	18.193.153	23.389.428	4.614.324	47.274.796	810.811	673.406	671.691	17.368.649	112.996.258

31/12/2021									
	Land and Natural Resources	Buildings and other constructions	Basic Equipment	Transport Equipment	Administrative Equipment	Other Tangible Fixed Assets	Tangible Fixed Assets in Progress	Assets under Right of use	Total
Gross assets:									
Initial balance on December 31, 2020	17.195.624	88.367.387	63.523.819	61.104.368	9.042.508	4.895.565	75.520	39.305.385	283.510.176
Additions	-	508.378	569.531	26.317	113.387	133.472	420.657	773.059	2.544.801
Disposals and write-offs	(11)	(625.094)	(20.643)	(6.746.705)	-	-	-	(182.956)	(7.575.409)
Transfers from/to inventories	-	-	-	6.790.784	-	-	-	4.973.347	11.764.131
Others	150.000	-	-	-	-	-	-	634.163	784.163
Reversal of assets to the entity at lease termination	701.350	2.109.541	103.432	6.047.505	-	-	(16.891)	(8.944.937)	=
Final balance on December 31, 2021	18.046.963	90.360.212	64.176.139	67.222.269	9.155.895	5.029.037	479.286	36.558.061	291.027.862
Accumulated depreciation and impairment losses:									
Initial balance on December 31, 2020	-	65.148.062	59.035.719	33.351.180	8.050.869	4.429.953	-	16.763.863	186.779.646
Depreciations of the period	-	1.803.885	876.166	11.950.602	211.978	109.365	-	5.587.832	20.539.828
Disposals and write-offs	-	(615.010)	(16.971)	(5.544.696)	-	-	-	(137.783)	(6.314.460)
Transfers from/to inventories	-	-	-	(11.832.090)	-	-	-	-	(11.832.090)
Others	-	-	-	-	-	-	-	483.740	483.740
Reversal of assets to the entity at lease termination	-	498.891	22.087	5.170.379	-	-	-	(5.691.357)	-
Final balance on December 31, 2021	-	66.835.828	59.917.001	33.095.375	8.262.847	4.539.318	-	17.006.295	189.656.664
Net value	18.046.963	23.524.384	4.259.138	34.126.894	893.048	489.719	479.286	19.551.766	101.371.198

The movements recorded under the heading "Transport equipment" essentially refer to vehicles and cargo handling machines ("Forklifts") at the service of the Group, as well as for operational rental to customers.

The transfers between the caption "Assets under right of use" and "Transport equipment" in the amount of 684.572 Euros (877.126 Euros as at 31 December 2021) correspond to the reclassification by the Group of cargo handling machines whose financing contract has ended, and the Group acquired them in accordance with the established contractual arrangements.

As at 30 June 2022 and 31 December 2021, no accumulated impairment losses of tangible fixed assets are recognized.

As at 30 June 2022 and 31 December 2021, the assets used under a lease are as follows:

	Values in Tangible Fixed Assets on 30/06/2022			Values in Tangible Fixed Assets on 31/12/2021		
Position of assets acquired by leasing	Gross value	Accumulated Depreciations	Net value	Gross value	Accumulated Depreciations	Net value
Santarém Colisão	-	-	-	235.000	21.738	213.262
Carnaxide	3.246.231	781.124	2.465.107	3.246.231	750.691	2.495.540
Caldas da Rainha	936.837	79.046	857.791	936.837	70.263	866.574
Industrial equipment	23.112.151	13.015.433	10.096.718	25.015.473	13.606.654	11.408.819
Guimarães - Building	940.138	414.376	525.762	940.138	355.957	584.181
Trofa - Building	89.117	89.117	-	89.117	89.117	-
Aveiro - Building	417.314	205.232	212.082	416.274	176.312	239.962
Tomar - Stand	39.630	24.501	15.129	39.630	21.009	18.621
Tomar - Workshop	27.582	18.417	9.165	27.582	15.799	11.783
Rio de Mouro - Building	5.145.732	2.311.232	2.834.500	5.131.055	1.795.869	3.335.186
Braga - Garage	368.245	116.612	251.633	368.245	98.199	270.046
Basic equipment	112.479	11.717	100.762	112.479	4.687	107.792
TOTAL	34.435.456	17.066.807	17.368.649	36.558.061	17.006.295	19.551.766

### 6. INVESTMENT PROPERTIES

As at 30 June 2022, 31 December 2021 and 30 June 2021, the caption "Investment properties" corresponds to real estate assets held by the Group that are generating income through the respective lease or for valorisation. These assets are recorded at acquisition cost and are subsequently subject to depreciation in accordance with their defined useful lives, as well as to the recording of impairment losses whenever necessary.

The rents obtained referring to Investment Properties amounted to 1.443.557 Euros in the six-month period ended on 30 June 2022 (1.167.335 Euros on 30 June 2021), which are included in the disclosure made in Note 30.

According to valuations reported as at 31 December 2021 or prior years, the fair value of those investment properties amounted to approximately 51 million Euros.

Management understands that a possible change (within a normality scenario) in the main assumptions used in the calculation of fair value will not give rise to impairment losses, in addition to the losses recorded in previous years.

The detail of the net book value as at 30 June 2022 and 31 December 2021 of the real estate assets recorded under the heading "Investment Properties", as well as the respective fair value, can be summarized as follows:

		30/06/2022			31/12/2021	
Location	Net Book Value	Evaluation Value	External Evaluation Date	Net Book Value	Evaluation Value	External Evaluation Date
Vila Nova de Gaia - Av. da República	112.005	1.179.900	18/12/2020	113.999	1.179.900	18/12/2020
Braga - Av. da Liberdade	1	2.146.800	20/12/2021	-	2.146.800	20/12/2021
Porto - Rua do Campo Alegre	666.818	2.886.000	20/12/2021	680.918	2.886.000	20/12/2021
Caldas da Rainha - Rua Dr. Miguel Bombarda	17.531	86.000	28/12/2021	17.531	86.000	28/12/2021
Amadora - Rua Elias Garcia	165.453	160.200	18/12/2020	167.185	160.200	18/12/2020
Portalegre - Zona Industrial	160.681	156.100	21/12/2020	163.249	156.100	21/12/2020
Portimão - Cabeço do Mocho	724.781	707.700	20/12/2021	724.781	707.700	20/12/2021
Rio Maior	107.000	117.100	21/12/2020	107.000	117.100	21/12/2020
Vila Nova de Gaia - Av. Vasco da Gama (edifícios A e B)	2.168.809	14.903.000	29/12/2020	2.257.781	14.903.000	29/12/2020
Vila Nova de Gaia - Av. Vasco da Gama (edifícios G)	733.284	8.918.700	20/12/2020	743.455	8.918.700	20/12/2020
Carregado - Quinta da Boa Água / Quinta do Peixoto	4.888.046	19.412.500	30/12/2020	4.898.390	19.412.500	30/12/2020
Vila Nova de Gaia - Rua das Pereiras	-	-	-	202.054	625.100	28/12/2020
	9.744.407	50.674.000		10.076.343	51.299.100	

The fair value of external evaluations of investment properties that are subject to disclosure as at 30 June 2022 and 31 December 2021 was determined by real estate evaluations carried out by independent specialized entities using one of the following methods depending on the specific situation of the property: comparative market method, cost method or income method. The Group promotes periodic and rotating real estate evaluations of its investment properties by independent and specialized entities, thus ensuring that the disclosure of fair value is kept up to date.

Regarding the real estate asset located in Braga – Avenida da Liberdade, it is an old property, acquired in 1981, for which, on the respective acquisition date, no amount was considered for the "land" component. Consequently, at the current date, the entirety of that acquisition cost was depreciated, thus presenting that asset with a net book value of zero.

Regarding the classification of the above mentioned valuation methodologies, for the purposes of framing, in the fair value hierarchy (IFRS 13), they are classified essentially in Level 3 (fair value determined based on inputs not observable in the market, developed to reflect the assumptions to be used by market agents).

The independent external evaluations carried out are essentially based on the application of the comparative market method, which has as inputs, namely, the unit sales index per square meter of comparable assets and the area of the property, and the income method, which has as inputs the income that can be generated by it and a capitalization rate (yield) considered adequate in view of the characteristics and location of the real estate asset in question.

The movement of the item "Investment properties" on June 30, 2022 and December 31, 2021 was as follows:

30/06/2022						
	Land	Buildings	Total			
Gross Value:						
Initial balance on December 31, 2021	6.919.227	28.940.256	35.859.483			
Disposals and write-offs	(71.890)	(236.662)	(308.552)			
Final balance on June 30, 2022	6.847.337	28.703.594	35.550.931			
Accumulated depreciation and impairment losses:						
Initial balance on December 31, 2021	=	25.783.140	25.783.140			
Depreciations of the period	-	129.882	129.882			
Disposals and write-offs	-	(106.498)	(106.498)			
Final balance on June 30, 2022	-	25.806.524	25.806.524			
Net Value	6.847.337	2.897.070	9.744.407			

31/12/2021						
	Land	Buildings	Total			
Gross Value:						
Initial balance on December 31, 2020	7.259.140	32.696.944	39.956.084			
Transfers	(339.913)	(3.756.688)	(4.096.601)			
Final balance on December 31, 2021	6.919.227	28.940.256	35.859.483			
Accumulated depreciation and impairment losses:						
Initial balance on December 31, 2020	-	28.796.406	28.796.406			
Depreciations of the period	-	285.671	285.671			
Transfers	-	(3.298.937)	(3.298.937)			
Final balance on December 31, 2021	-	25.783.140	25.783.140			
Net Value	6.919.227	3.157.116	10.076.343			

The value of accumulated impairment losses as at 30 June 2022 and 31 December 2021 amounts to 200.000 Euros.

In 2022, the property located at Rua das Pereiras in Vila Nova de Gaia was sold.

The transfers that took place in Investment Properties in 2021 refer to properties transferred to Non-Current Assets held for Sale.

# 7. NON-CURRENT ASSETS HELD FOR SALE

As at 30 June 2022 and 31 December 2021, "Non-Current Assets Held for Sale" corresponded to the Group's non-operating assets that were covered by promissory purchase and sale agreements, and the Board of Directors' expectation is that the corresponding sale will essentially take place in 2022.

The detail of non-current assets held for sale at 30 June 2022 and 31 December 2021 is:

Non-current assets held for sale	30/06/2022	31/12/2021
- Property in Castelo Branco	680.334	646.218
- Property in Teivas, Viseu	-	1.034.116
- Property in Quinta do Cano, Viseu	1.494.887	1.494.887
Net Value	2.175.221	3.175.221

In 2022, the sale of the property in Teivas, Viseu was carried out. No capital gain was recorded from its sale, and its realization value amounted to 885 thousand Euros.

### 8. GOODWILL

During the six-month period ended on 30 June 2022 and the year ended on 31 December 2021, there were no movements in the item "Goodwill".

The item "Goodwill" fully refers to the amount determined in the acquisition, in previous years, of the subsidiary Movicargo, whose activity was transferred (through a merger process) to the parent company Toyota Caetano Portugal, S.A. in previous years.

Goodwill is not amortized. Impairment tests are carried out on the value of Goodwill on an annual basis. As at 30 June 2022, there are no signs of impairment, so it was not necessary to carry out an impairment test.

# 9. INTANGIBLE ASSETS

As at 30 June 2022 and 31 December 2021, the movements in intangible assets, as well as in the respective amortizations and accumulated impairment losses, were as follows:

30/06/2022						
	Development Expenses	Industrial property and other rights	Computer programs	Other Intangible Assets	Intangible assets in progress	Total
Gross assets:						
Initial balance on December 31, 2021	1.477.217	667.481	2.196.011	-	935.871	5.276.580
Additions	-	1.345	1.650	5.070	186.114	194.179
Final balance on June 30, 2022	1.477.217	668.826	2.197.661	5.070	1.121.985	5.470.759
Accumulated amortization and impairment losses:						
Initial balance on December 31, 2021	1.477.217	645.566	2.158.832	-	-	4.281.615
Amortization of the period	-	19.125	7.723	459	-	27.307
Final balance on June 30, 2022	1.477.217	664.691	2.166.555	459	-	4.308.922
Net value	-	4.135	31.106	4.611	1.121.985	1.161.837

31/12/2021						
	Development Expenses	Industrial property and other rights	Transfers	Computer programs	Intangible assets in progress	Total
Gross assets:						
Initial balance on December 31, 2020	1.504.751	615.996	81.485	2.154.870	598.319	4.955.421
Additions	-	-	-	13.607	337.552	351.159
Disposals and write-offs	-	(30.000)	-	-	-	(30.000)
Transfers	(27.534)	81.485	(81.485)	27.534	-	-
Final balance on December 31, 2021	1.477.217	667.481	-	2.196.011	935.871	5.276.580
Accumulated amortization and impairment losses:						
Initial balance on December 31, 2020	1.477.217	523.250	81.485	2.151.979	-	4.233.931
Amortization of the period	-	70.831	-	6.853	-	77.684
Disposals and write-offs	-	(30.000)	-	-	-	(30.000)
Transfers	-	81.485	(81.485)	-	-	-
Final balance on December 31, 2021	1.477.217	645.566	-	2.158.832	-	4.281.615
Net value	-	21.915	-	37.179	935.871	994.965

The amounts recorded as at 30 June 2022 and 31 December 2021 under the heading "Intangible assets in progress" are related to projects for the implementation of new management software, which are expected to become firm during the years 2022 and 2024.

# 10. FINANCIAL INVESTMENTS IN ASSOCIATES AND JOINT VENTURES

### Breakdown of the book value of investments in joint ventures and associates

As of June 30, 2022 and December 31, 2021, the heading of financial investments in associates and joint ventures is detailed as follows:

	Headquarters	% Held	30/06/2022	31/12/2021
Associate				
Kinto Portugal, S.A. (consolidated)	Vila Nova de Gaia	49,00%	24.083.371	23.699.123
Joint venture				
CaetanoBus - Fabricação de Carroçarias, S.A. (consolidated)	Vila Nova de Gaia	61,94%	22.602.753	20.295.498
			46.686.124	43.994.621

Regarding CaetanoBus, despite the percentage of capital held being 61,94%, given the existence of an investment agreement with the other shareholder of that company, which provides that decisions on relevant activities (operational and financial) must be taken unanimously by the two shareholders, the Board of Directors considered that the investment made corresponds to a joint venture, which is why it is accounted for in accordance with the equity method.

Within the scope of the acquisition transaction carried out, the investment agreement that was previously in force with respect to the previous shareholder structure was fully maintained and transferred to the shareholder structure after the transaction. Thus, this agreement, which was already considered by the previous shareholder and seller of the participation as a joint venture, was subject to an evaluation and analysis by the Board of Directors of Toyota Caetano Portugal, S.A., which maintained the same understanding. In fact, the aforementioned investment agreement (and also the Bylaws of the acquired company) establishes that decisions on the relevant activities of the subsidiary require unanimity at the General Shareholders' Meeting. The main activities / relevant decisions are, at the General Meeting level, as follows:

- Any amendment to the deed of incorporation, the bylaws or any other document constituting the company;
- Any change to the Company's corporate type, any merger or consolidation with another entity, any sale or transfer of all or a substantial part of the assets or business, as well as their liquidation or dissolution;
- Any issue or redemption of the Company's shares or any other increase, decrease or other modification to the Company's share capital;
- Any change to the Company's dividend policy or any change to the distribution of profits or assets;
- Incorporation of a subsidiary or acquisition of another entity by the Company;
- Any public offering or listing on a stock exchange of any shares of the Company;
- Adoption or modification of the compensation of the Company's directors or managers or of the general compensation policy for the Company's employees;
- Granting of guarantees of a value equal to or greater than 500.000 Euros to guarantee the obligations of the Company's subsidiaries;
- Amendment and approval of the Company's Annual Business Plan or New Business Plan;
- Appointment or removal of any Chief Executive Officer, Chief Financial Officer, Chief Operating Officer or any Executive Director or General Director, or any similar position to the General Director of the Company.

On the other hand, in the Board of Directors (made up of a maximum of nine members), decisions on relevant activities require a favourable vote of at least three directors appointed by Toyota Caetano Portugal, S.A. and the favourable vote of two directors appointed by the shareholder Mitsui & Co., Ltd.. At the level of the Board of Directors, the relevant activities / decisions that require unanimity are as follows:

- Any transactions between the Company and its subsidiaries, except transactions in the ordinary course of business;
- Any sale (other than in the ordinary course of business) of any property, or transfer or other disposition or grant
  of any security or other encumbrance on any assets of the Company, as long as they are not included or provided
  for in any of the Business Plans or with an amount exceeding 100.000 Euros in a transaction or series of
  transactions in the same year;
- Initiation of any litigation, arbitration or legal process, where its value exceeds 10.000 Euros;
- Any loan or other financing by the Company (excluding commercial financing to customers in the ordinary course
  of business up to an individual amount not exceeding 1.000.000 Euros, provided that such amount is not covered
  by a letter of credit, commercial insurance, or any guarantee of trusted institutions such as banks) to any person
  or any guarantee to be provided by the Company to guarantee obligations of any entity other than the Company
  or its subsidiaries, unless such loans or financing are provided up to the individual amount that does not exceed
  100.000 Euros;
- Any loan or other event that generates debt, or issuance of bonds or debentures (whether convertible or not), by the Company, in an amount exceeding 1.500.000 Euros in a transaction or series of transactions in the same year;
- Any purchase, lease (except in the ordinary course of business) or other acquisition of any assets or other investments by the Company not included in any of the Business Plans or involving an amount exceeding 500.000 Euros in one transaction or series of transactions in the same year;
- Any lease in the ordinary course of business by the Company not included in any of the Business Plans or involving an amount exceeding 1.000.000 Euros in a transaction or series of transactions in the same year;
- Signing, amending or terminating any contract between the Company and its subsidiaries that contains commitments to repurchase products sold by the subsidiaries;
- Guarantees provided by the Company to guarantee the obligations of any of its subsidiaries or third parties, with a value of less than 500.000 Euros;
- Signing, amending or terminating a contract with a shareholder or its subsidiaries (of the shareholder);
- Any development of a new product or production line with a value exceeding 500.000 Euros by the Company, if not included or foreseen in the Business Plan;
- Signing, amending or terminating any contract with a term of more than one year or involving an amount greater than 10 million Euros in a transaction or series of transactions, or of any distribution, agency, sales representative or other framework contract, master-contract or basic agreement or any other agreement that grants exclusivity to any person or entity.

Finally, in accordance with the aforementioned investment agreement, it should be noted that in the event of a deadlock, an eventual decision will never be based on a simple majority of voting rights, and any of the shareholders is ultimately entitled to acquire the interest from the other shareholder.

Thus, the above mentioned constitutes the basis of assessment that the Board of Directors of Toyota Caetano Portugal, S.A. considered to conclude on the classification of this investment as a joint venture.

Summarized financial information of the subsidiaries

As of June 30, 2022 and December 31, 2021, the summarized financial information of the associate and joint venture detailed above can be analysed as follows:

Item
Non-current assets
Current assets
Total assets
Non-current liabilities
Current liabilities
Equity
Equity without non-controlling interests
Sales and services rendered
Operating result
Financial result
Income tax
Net income
Net income without non-controlling interests

Caetanobus Consolidated 10					
30/06/2022	31/12/2021				
33.190.549	33.523.649				
51.509.410	50.570.262				
84.699.959	84.093.911				
6.046.370	7.268.551				
46.457.397	49.176.116				
32.196.192	27.649.244				
32.196.191	27.649.244				
28.320.485	51.163.531				
(4.922.938)	(7.958.329)				
(602.584)	(1.036.922)				
337.103	1.757.691				
(5.304.636)	(7.548.440)				
(5.304.636)	(7.548.440)				

Kinto Portugal Consolidated 11					
30/06/2022	31/12/2021				
166.486.893	158.001.149				
26.456.196	48.046.846				
192.943.089	206.047.995				
92.110.148	93.741.924				
77.769.502	91.377.845				
23.063.439	20.928.226				
23.063.439	20.928.226				
49.635.148	98.908.826				
4.922.860	9.419.552				
(1.463.920)	(3.141.025)				
(1.050.377)	(1.798.373)				
2.408.563	4.480.154				
2.408.563	4.480.154				

# Movements occurred during the period

During the six-month period ended June 30, 2022, and the year ended December 31, 2021, the movements in the heading of financial investments in associates and joint ventures is detailed as follows:

	30/06/2022	31/12/2021
<u>Financial holdings - Associates</u>		
Balance on January 1	23.699.123	22.785.000
Effect of applying the equity method to the net income for the year	518.190	871.265
Other regularizations	(133.942)	42.858
Balance on December 31	24.083.371	23.699.123
Financial holdings – Joint ventures		
Balance on January 1	20.295.498	16.320.000
Capital increase	6.193.548	9.290.322
Effect of applying the equity method to the net income for the year	(3.794.371)	(5.599.875)
Exchange translation differences in the financial statements	(91.922)	285.051
Balance on December 31	22.602.753	20.295.498
Total	46.686.124	43.994.621

<sup>10</sup> CaetanoBus – Fabricação de Carroçarias, S.A. owns a Joint Venture in Germany (Cobus Industries, GmbH), and a subsidiary in the United Kingdom (Caetano UK, Ltd).

<sup>11</sup> Kinto Portugal, S.A. has an associate in Senegal (Caetano Renting Senegal, S.A.).

# 11. OTHER INVESTMENTS

As of June 30, 2022, December 31, 2021 and June 30, 2021, the item "Other Investments" is detailed as follows:

Investment	30/06/2022	31/12/2021	30/06/2021
Cimóvel - Fundo de Investimento Imobiliário Fechado	4.641.544	4.474.657	4.341.960
Others	138.078	131.368	26.833
	4.779.622	4.606.025	4.368.793

During the periods ended on June 30, 2022, December 31, 2021 and June 30, 2021, the movements that occurred under the heading "Other investments" were as follows:

	30/06/2022	31/12/2021	30/06/2021
Other investments			
Fair value on January 1	4.606.025	4.219.437	4.219.437
Acquisitions during the year	6.710	104.535	•
Increase/(decrease) in fair value	166.887	282.053	149.356
Fair value on the reference date	4.779.622	4.606.025	4.368.793

As at 30 June 2022, the item "Other Investments" includes the amount of 4.641.544 Euros (31 December 2021: 4.474.657 Euros) corresponding to 580.476 Investment Units in the Cimóvel - Fundo de Investimento Imobiliário Fechado (9,098%) being recorded at the value of the Participation Unit disclosed on June 30, 2022 (the acquisition cost of the aforementioned shares amounted to 3.013.947 Euros, with a capital reserve (Fair Value Reserve) in the amount of 1.627.597 Euros.

This investment, measured at fair value by other comprehensive income, was designated as such on the date of its recognition.

The remaining amount represents small-scale investments in unlisted companies, and the Board of Directors believes that the net value at which they are accounted for is close to their fair value.

Additionally, the effect on equity in the six-month periods ended 30 June 2022 and 2021 of the registration of the investment in Fundo Cimóvel at its fair value can be summarized as follows:

	30/06/2022	30/06/2021
Variation in fair value	166.887	149.356
Effect on equity	166.887	149.356

# 12. INVENTORY

As of June 30, 2022, December 31, 2021 and June 30, 2021, this item was made up as follows:

	30/06/2022	31/12/2021	30/06/2021
Raw Materials, Subsidiaries and Consumables	5.484.126	13.775.081	6.166.189
Products and Work in Progress	2.714.521	765.005	1.597.503
Finished and Intermediate Products	10.633.538	2.687.059	1.682.611
Goods	67.901.172	71.414.389	75.149.764
	86.733.357	88.641.534	84.596.067
Impairment losses accumulated in inventories (Note 25)	(2.825.460)	(1.839.613)	(3.875.346)
	83.907.897	86.801.921	80.720.721

The Group has defined impairment criteria for used vehicles that assume a devaluation in relation to their age. The criteria followed by the Group are supported by market information obtained from external entities as of 30 June (the Board of Directors is convinced that such information already reflects the impacts of the pandemic and the crisis in the supply of chips / components). Therefore, the Board of Directors does not expect that in future years losses will be generated in the process of disposal and realization of said used vehicles.

The cost of sales for the six-month periods ended June 30, 2022 and 2021 was determined as follows:

	30/06/2022				30/06/2021	
	Goods	Raw materials, subsidiaries and consumables	Total	Goods	Raw materials, subsidiaries and consumables	Total
Initial Balance	71.414.389	13.775.081	85.189.470	70.741.590	7.359.274	78.100.864
Net Purchases	162.160.456	22.993.377	185.153.833	113.816.475	17.816.473	131.632.948
Transfers from/to Inventories	(15.208.410)	-	(15.208.410)	9.280.202	-	9.280.202
Regularization of inventories	1.450.501	-	1.450.501	1.606.281	-	1.606.281
Final Balance	(67.901.172)	(5.484.126)	(73.385.298)	(75.149.764)	(6.166.189)	(81.315.953)
Total	151.915.764	31.284.332	183.200.096	120.294.784	19.009.558	139.304.342

The variation in production in the six-month periods ended June 30, 2022 and 2021 was determined as follows:

	30/06/2022			30/06/2021		
	Finished and intermediate products	Products and work in progress	Total	Finished and intermediate products	Products and work in progress	Total
Final Balance	10.633.538	2.714.521	13.348.059	1.682.611	1.597.503	3.280.114
Regularization of stocks	(111.366)	45.895	(65.471)	(7.473)	5.918	(1.555)
Initial Balance	(2.687.059)	(765.005)	(3.452.064)	(2.106.622)	(1.386.890)	(3.493.512)
Total	7.835.113	1.995.411	9.830.524	(431.484)	216.531	(214.953)

# 13. ACCOUNTS RECEIVABLE

As of June 30, 2022, December 31, 2021 and June 30, 2021, this item was made up as follows:

	CURRENT ASSETS			NON-CURRENT ASSETS		
	30/06/2022	31/12/2021	30/06/2021	30/06/2022	31/12/2021	30/06/2021
Accounts receivable, current accounts	56.753.204	53.783.729	52.978.743	646.625	766.236	392.719
Doubtful accounts	9.397.336	9.898.488	11.177.030	-	-	-
	66.150.540	63.682.217	64.155.773	646.625	766.236	392.719
Accumulated impairment losses in accounts receivable (Note 25)	(9.475.882)	(9.977.302)	(11.015.629)	-	-	-
	56.674.658	53.704.915	53.140.144	646.625	766.236	392.719

Regarding the application of the Expected Credit Losses model recommended in IFRS 9, the Group applied in the analysis carried out the simplified approach of recognizing expected credit losses in the economic life of accounts receivable, taking into account that they do not have a significant financing component.

The amounts presented in the consolidated statement of financial position are net of accumulated impairment losses for doubtful accounts that were estimated by the Group, in accordance with its experience and based on its assessment of the economic situation and environment at the date of the consolidated statement of financial position. Therefore, the Board of Directors believes that the book values of accounts receivable from customers are close to their fair value.

### 14. OTHER DEBTORS

As of June 30, 2022, December 31, 2021 and June 30, 2021, this item was made up as follows:

	CURRENT ASSETS			
	30/06/2022	31/12/2021	30/06/2021	
Advances to suppliers	223.034	59.135	43.770	
State and other public entities (VAT)	-	149.751	2.839.340	
Other debtors	1.099.308	819.992	2.412.302	
	1.322.342	1.028.878	5.295.412	

It should be noted that this item also includes a balance receivable in the amount of 45.122 Euros from the related party Fundação Salvador Caetano (13.822 Euros as at 31 December 2021).

# **15. OTHER CURRENT ASSETS**

As of June 30, 2022, December 31, 2021 and June 30, 2021, this item was made up as follows:

	30/06/2022	31/12/2021	30/06/2021
Debtors for income accruals			
Fleets, Campaigns, Bonuses, Rappel and co-payments receivable from brands	628.043	1.933.690	761.823
Recovery support ("Covid-19" exploration subsidies)	-	-	1.071.980
Training subsidies (IEFP)	-	494.897	-
Intermediation fees (financing and insurance)	455.828	357.495	303.672
Rents	-	140.575	-
Consulting	-	98.148	88.570
Warranty Claims	92.257	98.107	124.717
Others	824.585	226.799	483.307
	2.000.713	3.349.711	2.834.069
Expenses to recognize			
Insurance	107.365	141.934	57.426
Rents	125.800	51.733	17.259
Charges with commercial paper	246.386	256.654	272.674
Others	412.851	330.622	1.085.014
	892.402	780.943	1.432.373
Total	2.893.115	4.130.654	4.266.442

The heading "Fleets, Campaigns, Bonuses, Rappel and co-payments receivable from brands" corresponds to amounts receivable from performance awards and achievement of goals granted by the Toyota and Lexus brands, as well as support for campaigns developed by them.

# 16. DEFERRED TAX ASSETS AND LIABILITIES

The detail and movement of amounts and nature of deferred tax assets and liabilities recorded in the attached consolidated financial statements as at 30 June 2022 and 31 December 2021 can be summarized as follows:

30/06/2022					
	31/12/2021	Impact on Results	Impact on Equity	30/06/2022	
Deferred tax assets:					
Impairment losses and provisions constituted and not accepted as tax costs	858.385	(3.483)	-	854.902	
Responsibilities for defined benefit plans	1.620.998	-	-	1.620.998	
Annulment of tangible fixed assets/inventories	894.536	(139.168)	266.342	1.021.710	
Others - Revenue from operations	154.816	78.261	-	233.077	
	3.528.735	(64.390)	266.342	3.730.687	
Deferred tax liabilities:					
Amortizations resulting from legal and free revaluations	(1.491.019)	-	-	(1.491.019)	
Effect of the reinvestment of capital gains generated with disposals of fixed assets	(53.966)	-	-	(53.966)	
Imputation of the fair value of other financial assets	(328.662)	-	(37.550)	(366.212)	
	(1.873.647)	-	(37.550)	(1.911.197)	
Net effect (Note 26)		(64.390)	228.792		

31/12/2021					
	31/12/2020	Other Variations	Impact on Results	Impact on Equity	31/12/2021
Deferred tax assets:					
Impairment losses and provisions constituted and not accepted as tax costs	278.676	-	579.709	-	858.385
Responsibilities for defined benefit plans	2.225.687	-	(285.473)	(319.216)	1.620.998
Annulment of tangible fixed assets/inventories	578.453	-	387.103	(71.020)	894.536
Others - Revenue from operations	65.867	-	88.949		154.816
	3.148.683	-	770.288	(390.236)	3.528.735
Deferred tax liabilities:					
Amortizations resulting from legal and free revaluations	(1.514.350)	3.547	19.784	-	(1.491.019)
Effect of the reinvestment of capital gains generated with disposals of fixed assets	(60.248)	(3.547)	9.829	-	(53.966)
Imputation of the fair value of other financial assets	(265.200)	-	(63.462)	-	(328.662)
	(1.839.798)	-	(33.849)		(1.873.647)
Net effect (Note 26)		-	736.439	(390.236)	

As at 30 June 2022 and 31 December 2021, the Group companies did not have reportable tax losses.

As at 30 June 2022 and 31 December 2021, the tax rates used to calculate deferred tax assets and liabilities were as follows:

	Tax rate			
	30/06/2022	31/12/2021		
Country of origin of the subsidiary:				
Portugal	22,5%- 21%	22,5%-21%		
Cape Verde	25%	25,5%		

### 17. EQUITY

### **Share Capital**

As at 30 June 2022, the share capital of the Parent Company, fully subscribed and paid up, comprises 35.000.000 registered shares, fully subscribed and paid up, with a nominal value of 1 Euro each.

The identification of legal persons with more than 20% of the subscribed capital is as follows:

- Salvador Caetano - Auto S.G.P.S., S.A. 69,80%

- Toyota Motor Europe NV/SA 27,00%

In 2022, Salvador Caetano - Auto S.G.P.S., S.A. acquired 989 shares with a nominal value of 1 Euro each, fully paid up and representing 0,00283% of the share capital.

### **Dividends**

At the Ordinary General Meeting held on 31 May 2022, the distribution of dividends to be allocated to the capital of €0,20 per share, in the amount of €7 million, was approved by the shareholders.

At the Extraordinary General Meeting held on 30 November 2021, the shareholders approved the distribution of dividends in the amount of 10.5 million Euros, by applying the amounts recorded under the heading "Retained earnings".

### Legal Reserve

In accordance with current commercial legislation, at least 5% of the annual net income, if positive, must be allocated to the reinforcement of the legal reserve, until it represents 20% of the Company's capital. This reserve is not distributable, except in the event of liquidation of the Company, but it can be used to absorb losses after the other reserves are exhausted or incorporated in the capital.

### Fair Value Reserves

Fair value reserves reflect changes in the fair value of equity instruments at fair value through equity and cannot be distributed or used to absorb losses (Note 11).

### Other reserves and Retained earnings

Under Portuguese legislation, the amount of distributable reserves is determined in accordance with the individual financial statements of Toyota Caetano Portugal, S.A., presented in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union.

# 18. NON-CONTROLLING INTERESTS

The movement of this item during the periods ended on June 30, 2022, December 31, 2021 and June 30, 2021 was as follows:

	30/06/2022	31/12/2021	30/06/2021
Initial balance on January 1	1.329.406	1.284.674	1.284.674
Perimeter entry - Destaque Mourisco	-	430	-
Acquisition of non-controlling interests	-	(86.832)	-
Others	(8.820)	1	9.560
Income for the period attributable to non-controlling interests	90.879	131.134	(8.235)
	1.411.465	1.329.406	1.285.999

The breakdown of the value by subsidiary company fully consolidated in the Financial Statements presented on June 30, 2022 and December 31, 2021 is as follows:

	30/06/2022		
Subsidiary	% IQNC	Non-controlling Interests	Income of the period of non- controlling interests
Caetano Auto CV	18,76%	777.829	56.441
Caetano Auto	1,26%	634.362	35.534
Destaque Mourisco	43,72%	(721)	(1.091)
Salvador Caetano Seguros	1,26%	(5)	(5)
		1.411.465	90.879

	31/12/2021		
Subsidiary	% IQNC	Non-controlling Interests	Income of the period of non- controlling interests
Caetano Auto CV	18,76%	731.836	75.643
Caetano Auto	1,26%	597.201	55.551
Destaque Mourisco	43,72%	369	(60)
		1.329.406	131.134

The summary of the financial information as at 30 June 2022 and 31 December 2021 of the subsidiary companies listed above is shown in the table below:

	Caetan	o Auto	Salv Caetano Auto CV Destaque Mourisco Cae Seg			Caetano Auto CV Destaque Mourisco		
Item	30/06/2022	31/12/2021	30/06/2022	31/12/2021	30/06/2022	31/12/2021	30/06/2022	
Non-current Assets	52.259.230	52.534.776	1.184.278	1.235.518	-	-	-	
Current Assets	54.354.471	61.030.895	6.790.600	6.851.947	757	861	5.000	
Total Assets	106.613.701	113.565.671	7.974.878	8.087.465	757	861	5.000	
Non-current Liabilities	8.623.613	9.523.420	1.439.437	1.439.437	-	-	-	
Current Liabilities	49.003.992	57.957.899	2.365.395	2.700.514	2.391	-	360	
Equity	48.986.096	46.084.352	4.170.045	3.947.514	(1.634)	861	4.640	
Sales and services rendered	120.044.340	211.630.931	7.909.780	14.409.965	-	-	-	
Operating Result	3.947.919	5.473.784	336.904	412.776	(2.495)	(139)	(360)	
Financial Result	(28.775)	(288.113)	5.752	(9.906)	-	-	-	
Income Tax	(1.017.400)	(767.930)	(64.436)	(29.173)	-	-	-	
Net Income	2.901.744	4.417.741	278.220	373.697	(2.495)	(139)	(360)	

# **19. LOANS**

As of June 30, 2022, December 31, 2021 and June 30, 2021, the item "Loans" has the following detail:

		30/06/2022			31/12/2021			30/06/2022	
	Current	Non- current	TOTAL	Current	Non- current	TOTAL	Current	Non- current	TOTAL
Bank Loans	15.208.899	-	15.208.899	15.280.530	1	15.280.530	15.351.100	-	15.351.100
Bank Overdrafts	8.332	-	8.332	8.203	-	8.203	898.602	-	898.602
Bond Loans	-	12.500.000	12.500.000	-	12.500.000	12.500.000	-	12.500.000	12.500.000
Lease Liabilities	5.920.340	11.674.819	17.595.159	6.991.502	12.875.771	19.867.273	6.952.682	12.921.919	19.874.601
	21.137.571	24.174.819	45.312.390	22.280.235	25.375.771	47.656.006	23.202.384	25.421.919	48.624.303

As at 30 June 2022 and 31 December 2021, the details of bank loans, bank overdrafts, Commercial Paper programs and bond loans, as well as their respective conditions, are as follows:

	30/06/2022			
Description / Beneficiary company	Used amount	Limit	Start date	Deadline
Non-current				
Bond loan				
Toyota Caetano Portugal	12.500.000	12.500.000	09/08/2018	5 years
	12.500.000	12.500.000		
<u>Current</u>				
Guaranteed checking accounts				
Toyota Caetano Portugal	15.000.000	20.000.000	03/12/2021	1 year
Toyota Caetano Portugal	-	2.000.000	27/11/2011	3 months (*)
Loan Covid line				
Caetano Auto CV	208.899	208.899		
Bank overdrafts	8.332	5.500.000		
Invoices discounted under "Confirming"	-	4.500.000		
Commercial paper:				
Toyota Caetano Portugal	-	18.000.000	27/02/2021	5 years
Toyota Caetano Portugal	-	10.000.000	18/08/2020	5 years
Toyota Caetano Portugal	-	4.000.000	17/07/2017	5 years
Toyota Caetano Portugal	-	4.000.000	24/02/2021	1 year
Toyota Caetano Portugal	-	13.000.000	14/06/2021	5 years
	15.217.231	81.208.899		
	27.717.231	93.708.899		

	31/12/2021			
Description / Beneficiary company	Used amount	Limit	Start date	Deadline
Non-current				
Bond loan				
Toyota Caetano Portugal	12.500.000	12.500.000	09/08/2018	5 years
	12.500.000	12.500.000		
<u>Current</u>				
Guaranteed checking accounts				
Toyota Caetano Portugal	15.000.000	20.000.000	03/12/2021	1 year
Toyota Caetano Portugal	-	2.000.000	27/11/2021	3 months (*)
Loan Covid line				
Caetano Auto CV	280.530	280.530		
Bank overdrafts	8.203	5.500.000		
Invoices discounted under "Confirming"	-	4.500.000		
Commercial paper:				
Toyota Caetano Portugal	-	19.000.000	27/02/2021	5 years
Toyota Caetano Portugal	-	10.000.000	18/08/2020	5 years
Toyota Caetano Portugal	-	4.000.000	17/07/2017	5 years
Toyota Caetano Portugal	-	4.000.000	24/02/2021	1 year
Toyota Caetano Portugal	-	15.000.000	14/06/2021	5 years
	15.288.733	84.280.530		
	27.788.733	96.780.530		

(\*) renewable quarterly

Below, we detail the amount related to financing obtained or lines of credit contracted for which real guarantees related to mortgages on real estate were granted (Note 35):

- Commercial paper: 18.000.000 Euros;

- Loan Covid line: 208.899 Euros

The Group and its subsidiaries have contracted lines of credit as at 30 June 2022 in the amount of approximately 94 million euros (of which around 28 million euros were used on 30 June 2022) that can be used to future operational activities and to meet financial commitments, with no restrictions on the use of these facilities. This amount is invested in several financial institutions and there is no excessive concentration in any of them.

The item Lease liabilities (current and non-current) corresponds to the Group's responsibilities, as lessee, related to the rights of use related to cargo handling equipment and leased properties to carry out a reduced part of its operations, since most of the Group's operating activity is carried out on its own properties. In view of the lease agreements established by the Group, the current market conditions associated with the Covid-19 coronavirus pandemic did not have relevant impacts on them, namely support from lessors/landlords.

# Responsibilities by maturity ranges:

### Loans

30/06/2022								
	12m	12-24m	24-36m	36-48m	>48m	Total		
Bank loans	15.208.899	-	-	-	-	15.208.899		
Bond loans	-	12.500.000	-	-	-	12.500.000		
Bank overdrafts	8.332	-	-	-	-	8.332		
Lease liabilities	5.920.340	4.665.948	3.353.806	1.752.583	1.902.482	17.595.159		
Total	Loans <b>21.137.571</b>	17.165.948	3.353.806	1.752.583	1.902.482	45.312.390		

		31/12/202	1			
	12m	12-24m	24-36m	36-48m	>48m	Total
Bank loans	15.280.530	-	-	-	-	15.280.530
Bond loans	-	12.500.000	-	-	-	12.500.000
Bank overdrafts	8.203	-	-	-	-	8.203
Lease liabilities	6.991.502	4.947.880	3.999.009	2.153.922	1.774.960	19.867.273
Total Loa	ns <b>22.280.235</b>	17.447.880	3.999.009	2.153.922	1.774.960	47.656.006

# Interest

		30/06/2022	2			
	12m	12-24m	24-36m	36-48m	>48m	Total
Bank loans	-	-	-	-	-	-
Lease liabilities	393.734	257.333	142.116	73.907	49.654	916.744
Bond loans	249.670	123.809	-	-	-	373.479
Total interest	643.404	381.142	142.116	73.907	49.654	1.290.223

		31/12/2022	1			,
	12m	12-24m	24-36m	36-48m	>48m	Total
Bank loans	97.656	-	-	-	-	97.656
Lease liabilities	414.532	291.748	160.781	76.716	42.024	985.801
Bond loans	249.670	249.670	-	-	-	499.340
Total interest	761.858	541.418	160.781	76.716	42.024	1.582.797

# 20. ACCOUNTS PAYABLE

As at June 30, 2022, December 31, 2021 and June 30, 2021, this item consisted of current balances payable to suppliers, which are fully due in the short term.

The Group, within the scope of financial risk management, has implemented policies to ensure that all liabilities will be settled within the defined payment terms.

### 21. OTHER CREDITORS

As of June 30, 2022, December 31, 2021 and June 30, 2021, this item was made up as follows:

	CU	RRENT LIABILIT	IES	NON-CURRENT LIABILITIES			
	30/06/2022	31/12/2021	30/06/2021	30/06/2022	31/12/2021	30/06/2021	
Withholding of Income Taxes	487.126	436.836	419.308	-	-	-	
Value-added tax (IVA)	13.173.176	14.697.609	15.398.314	-	-	-	
Vehicle taxes	2.018.565	2.378.890	3.398.412	-	-	-	
Contributions to Social Security	885.857	740.956	820.278	1	-	-	
Local authority taxes	195.598	167.679	192.625	-	-	-	
Others	6.375	6.257	8.690	1	-	-	
State and other public entities - Subtotal	16.766.697	18.428.227	20.237.627	-	-	-	
Shareholders	35.773	24.954	17.021	-	-	-	
Advances from Customers	2.620.706	2.446.886	1.289.749	1	-	ı	
Other creditors	46.872.892	33.787.564	20.271.129	4.760.680	2.275.204	13.305.891	
Other creditors - Subtotal	49.529.371	36.259.404	21.577.899	4.760.680	2.275.204	13.305.891	
	66.296.068	54.687.631	41.815.526	4.760.680	2.275.204	13.305.891	

In certain situations, the Group is resorting to the financial entity of the car brands represented and marketed, namely the entity Toyota Kreditbank, GMBH - Branch in Portugal, for the purpose of acquiring vehicles necessary for the levels of activity developed. The amounts owed to this entity are included in the item "Other creditors" and amount to 50.532.970 Euros as at 30 June 2022 (35.280.155 Euros as at 31 December 2021).

It is the understanding of the Board of Directors that the accounts payable to Toyota Kreditbank, GMBH – Branch in Portugal for the purpose of acquiring vehicles, have specific characteristics that justify a separate presentation of the financing obtained and from suppliers. In fact, the Group finances the acquisition of new vehicles (for exhibition) and registered vehicles (destined for demonstration, courtesy and rental) through the financial entity of the Toyota Japan Group, Toyota Kreditbank, GMBH – Branch in Portugal, and these agreements with this entity determine that the settlement of the liability must be carried out on the most recent of the following dates: the maturity date of the agreement or the date of sale of the vehicle. This is a relevant, specific and unique characteristic of this type of liabilities, a fact that was taken into account by the Board of Directors in the process of evaluating the classification of this financial liability. In the aforementioned assessment, the Board of Directors also considered it to be a sector practice not to present this type of liabilities as obtained financing, when it is specifically associated with the acquisition of vehicles.

The amounts outstanding with Toyota Kreditbank, GMBH – Branch in Portugal as at 30 June 2022 and 31 December 2021 refer to loans with maturities of less than 640 days, interest rates between 1,45% and 2%, being that the companies of the Toyota Caetano Portugal Group guarantee the same through the delivery of a blank promissory note with the respective filling agreement.

There are no outstanding debts to the State and Social Security.

# 22. INCOME TAX (STATEMENT OF FINANCIAL POSITION)

The breakdown of the Income tax heading at 30 June 2022, 31 December 2021 and 30 June 2021 is as follows:

	30/06/2022	31/12/2021	30/06/2021
Credit balances			
Corporate Income Tax			
Income tax payable	2.842.396	4.307.955	136.739
	2.842.396	4.307.955	136.739

# 23. OTHER CURRENT LIABILITIES

As of June 30, 2022, December 31, 2021 and June 30, 2021 the item "Other current liabilities" can be detailed as follows:

	30/06/2022	31/12/2021	30/06/2021
Accrued costs			
Charges for vacations and vacation allowances	8.518.427	6.148.853	7.798.035
Advertising campaigns and sales promotion	602.834	746.823	1.274.766
Commissions to be paid	396.367	217.178	598.816
Vehicle tax on sold and unregistered vehicles	1.180.669	1.711.789	1.852.552
Charges with external supplies and services to settle	1.491.670	1.178.933	1.193.253
Rappel charges attributable to fleet management entities	315.640	308.099	374.020
Specialization of costs allocated to vehicles sold	1.999.217	1.119.811	1.448.810
Insurance to settle	16.401	32.420	223.787
Interest payable	183.117	136.539	147.708
Property tax	116.610	98.723	141.302
Royalties	135.592	104.650	123.756
Others	2.955.794	1.736.527	3.098.034
	17.912.338	13.540.345	18.274.839
Deferred income			
Vehicle Maintenance / Assistance Contracts	6.373.881	6.192.449	6.398.109
Deferral of revenue	3.129.348	3.556.395	43.034
Others	98.970	245.899	1.087.171
	9.602.199	9.994.743	7.528.314
Tot	al 27.514.537	23.535.088	25.803.153

As at 30 June 2022 and 31 December 2021, the heading "Vehicle Maintenance / Assistance Contracts" includes the deferred amount related to multi-annual vehicle maintenance contracts already billed and received, for which the associated performance obligation has not yet been fulfilled, which is why the respective revenue is deferred. Said amount is recognized as the performance obligation is fulfilled.

# 24. PENSIONS LIABILITIES

Toyota Caetano Portugal (together with other associates) created by public deed dated December 29, 1988 the Salvador Caetano Pension Fund, subsequently amended on February 2, 1994, on April 30, 1996, on August 9, 1996, on July 4, 2003, on February 2, 2007, on December 30, 2008, on December 23, 2011 and on December 31, 2013.

As of June 30, 2022, the following subsidiaries of the Toyota Caetano Group were members of the Salvador Caetano Pension Fund:

- Toyota Caetano Portugal, S.A.
- Caetano Auto, S.A.
- Caetano Renting, S.A.

This Pension Fund established provided that, while its members maintained the decision to make contributions to the said fund, that the majority of workers could receive, from the date of retirement, a non-updatable supplement, determined based on a percentage of their salary, among other conditions, setting up a defined benefit plan. To cover these liabilities, an Autonomous Fund has been set up (which is managed by BPI Vida e Pensões, S.A.).

On December 18, 2007, a dossier was sent to Instituto de Seguros de Portugal containing the proposed amendments to the Constitutive Agreement of the Salvador Caetano Pension Fund, as well as the minutes of approval by the Fund's Monitoring Committee, proposing, with effect from 1 January 2008, the approval by that body of the same amendments..

The aforementioned proposal, to amend the pension supplements regime duly approved by the Pension Fund Monitoring Committee, includes the maintenance of a Defined Benefit regime for retirees and beneficiaries of deferred pensions, as well as for all employees of the members of the Salvador Caetano Pension Fund who, as of January 1, 2008, had completed 50 years of age and more than 15 years of service in the members of the Salvador Caetano Pension Fund, and a new group was also created (formed by the remaining universe of workers at the service of members of the Salvador Caetano Pension Fund) which, as of that date, was included in a Defined Contribution Plan.

On December 29, 2008, a letter was received containing the approval by the ISP – Instituto de Seguros de Portugal, of the intended changes in force since 01/01/2008.

The ISP determined in the aforementioned approval that employees of Salvador Caetano Pension Fund members who, on January 1, 2008, had reached 15 years of service to the member and were under 50 years of age (and who will become part of a Defined Contribution Plan) were entitled to an individual "initial capital" under the new plan, determined on the basis of the actuarial liabilities calculated with reference to December 31, 2007 and based on the assumptions and criteria used in that year. The assets of the Salvador Caetano Pension Fund were, on that date, allocated to those two Plans according to the rules then established by the ISP, thus maintaining that format until the current date.

Thus, the Salvador Caetano Pension Fund is a single fund and includes two distinct plans: a Defined Benefit plan and a Defined Contribution plan.

The main features of the Salvador Caetano Pension Plan in terms of defined benefits are as follows:

- The pension plan is complementary to the public Social Security regimes, and is independent of the pensions awarded by the Social Security;
- The pension plan predicts the payment of pensions in the event of old-age retirement and disability retirement;
- The pension plan predicts the existence of acquired rights;
- The updating of pensions depends on the decision of the Salvador Caetano Pension Fund members;

- Payment of benefits is made directly by the Pension Fund;
- In terms of eligibility, workers who are at least 50 years of age on December 31, 2017 and who, on that same date, had completed 15 years of service on one of the members of the Salvador Caetano Pension Fund are eligible;
- The normal retirement age corresponds to the age established by the General Social Security System;
- The pensionable salary corresponds to 14/13 of the last salary earned by the worker;
- The old-age and disability retirement pension corresponds to 20% of the monthly pensionable salary;
- These pensions are paid 13 times a year;
- In terms of the minimum solvency level, the value of the Salvador Caetano Pension Fund's assets cannot be less than the minimum solvency amount calculated in accordance with the rules established by the regulatory rule of the Autoridade de Supervisão de Seguros e Fundos de Pensões ("ASF"). The "Minimum Solvency Scenario" is calculated by the responsible actuary (BPI Pensões, S.A.) in accordance with ASF Norm nº 21/96-R, of December 5th.

The Salvador Caetano Pension Fund has currently entered into a management contract with the management entity BPI Vida e Pensões, S.A., with this management entity acting as the "Responsible Actuary". In accordance with the current legislation in force, the management entity must ensure that the assets that make up the Salvador Caetano Pension Fund's assets are adequate for the responsibilities arising from the pension plan, taking into account, in particular:

- The nature of the anticipated benefits;
- The time horizon of the responsibilities;
- The established investment policy and the risks to which the assets are subject; and
- The level of financing of the liabilities.

Therefore, under the management contract established with BPI Vida e Pensões, S.A., the management entity must use the methods or techniques it deems most consistent with the objective of ensuring, with a high level of reasonableness, that unfavourable fluctuations in the value of the assets don't jeopardize the payment of the liabilities assumed, especially those relating to pensions in payment. In this sense, BPI Vida e Pensões, S.A. developed a model to analyse the compatibility between the Pension Fund's assets and liabilities, called the "ALX Model", which aims to determine the appropriate composition of a portfolio of financial assets, matching the nature, risk, duration and profitability of the assets, with the average maturity of the Fund's liabilities, both in terms of pensions in payment and in terms of pensions payable in the future for workers still in active employment. This model does not, however, eliminate the use of more sophisticated and complete ALM (Asset Liability Management) models.

Below is a description of each of the risks in the activity of BPI Vida e Pensões, S.A., as well as the information models used for the respective monitoring:

### MARKET RISK

The main market risks arise from changes in the prices of securities in the portfolios, arising from investors' perception of intrinsic factors to the issuer or markets, or even geopolitical factors.

The tools used to measure and quantify exposure to market risks are as follows:

<u>VaR – Value at Risk</u>

Value at Risk (VaR) is understood to be the estimated maximum loss expected for a portfolio over a given time horizon with a given confidence level.

The VaR calculation system of BPI Vida e Pensões, S.A. uses the volatilities and historically determined correlations for the different securities and prices in the last 365 days, determining the VaR of each portfolio for a time interval of 30 days and a confidence level of 95%.

The results of the hedging policies, implemented by the managers, are also evaluated and consolidated, namely through the VaR values determined with and without derivatives.

### Stress scenarios

In order to complement the information provided for each portfolio by the VaR, which is based on historical series, BPI Vida e Pensões, S.A. also assesses the exposure to market risks, analysing the impact on the value and respective future profitability of each portfolio, considering the repetition of past stress scenarios.

These stress scenarios are applied to the key variables, evaluating their individual impact and the joint impact with other variables.

### **CREDIT RISK (portfolio diversification)**

The credit risk of each security is evaluated taking into account the credit risk of each issuer and the nature of its debt, as well as the rating notation and the probability of default.

### LIQUIDITY RISK

To assess liquidity risk, each manager permanently monitors the expected inflows and outflows of the portfolios and maintains levels of liquidity adequate to the expected maturities of liabilities.

# **OPERATIONAL RISK**

Operational risk is assessed taking into account the operational loss database of BPI Vida e Pensões, S.A., which provides a record of all events and their respective financial impact.

Additionally, for the six-month period ended June 30, 2022, there was no change, early cancellation or settlement of the Defined Benefit Plan.

The net liability of the Toyota Caetano Portugal Group shown above is covered not only by the assets of the Salvador Caetano Pension Fund allocated to the defined benefit plan, but also through a provision constituted in the amount of approximately 7.105.288 Euros (7.105.288 Euros as at 31 December 2021), reflected in the consolidated statement of financial position under the heading "Liability for defined benefit plans".

# 25. PROVISIONS AND ACCUMULATED IMPAIRMENT LOSSES

The movement in provisions during the six-month periods ended June 30, 2022 and 2021 was as follows:

30/06/2022					
	Initial				
Items	Balances	Increases	Decreases	Utilizations	Balances
Accumulated impairment losses on investment properties (Note 6)	200.000	-		-	200.000
Accumulated impairment losses on non-current assets held for sale	2.108.969		ı	(778.969)	1.330.000
Accumulated impairment losses on accounts receivable (Note 13)	9.977.302	626.866	(552.670)	(575.616)	9.475.882
Accumulated impairment losses in inventories (Note 12)	1.839.613	1.006.384	-	(20.537)	2.825.460
Provisions	1.918.478	66.424	-	(84.183)	1.900.719

3	0/06/2021					
	Initial	Perimeter	Increases	Utilizations and	Other	Total
Items	Balances	Variation		Decreases	regularizations	
Accumulated impairment losses on tangible fixed assets (Note 5)	150.000	-	-	-	-	150.000
Accumulated impairment losses on investment properties (Note 6)	200.000	ı	-	-	-	200.000
Accumulated impairment losses on accounts receivable (Note 13)	10.420.338	1	595.291	-	-	11.015.629
Accumulated impairment losses in inventories (Note 12)	2.886.212	1	1.036.075	-	(46.941)	3.875.346
Provisions	1.973.126	-	96.815	(200.000)	(90.340)	1.779.601

As at 30 June 2022 and 31 December 2021, the detail of the item "Provisions" can be summarized as follows:

Provisions	30/06/2022	31/12/2021
Warranties to customers	249.613	276.626
Ongoing legal proceedings	1.439.438	1.439.438
Claims in vehicles without self-damages	61.668	52.414
Other risks and charges	150.000	150.000
	1.900.719	1.918.478

The caption "Ongoing legal proceedings" essentially considers a provision created in 2020 in the amount of approximately 1.4 million Euros, corresponding to a litigation process involving the subsidiary Caetano Auto CV, S.A. with the Cape Verde customs authority. It is the understanding of the Board of Directors, supported by its legal advisors, that the outcome of this process could result in impacts for the Group, which is why it was decided to recognize a provision for the amount at risk.

# 26. INCOME TAX (CONSOLIDATED INCOME STATEMENT)

Income taxes recognized for the six-month periods ended June 30, 2022 and 2021 are detailed as follows:

	30/06/2022	30/06/2021
Current tax	2.962.623	1.451.702
Deferred tax (Note 16)	64.390	57.348
	3.027.013	1.509.050

# 27. SALES AND SERVICES RENDERED BY GEOGRAPHIC MARKETS

The breakdown of sales and services rendered by geographic markets, in the six-month periods ended June 30, 2022 and 2021, was as follows:

Activity	30/06/2022		30/06/2021	
Activity	Value	%	Value	%
Vehicles	182.492.758	78,69%	144.899.443	78,01%
Parts	27.483.699	11,85%	20.293.502	10,92%
Repairs	21.009.797	9,06%	19.970.462	10,75%
Others	924.416	0,40%	592.365	0,32%
	231.910.670	100,00%	185.755.772	100,00%

# 28. EXTERNAL SUPPLIES AND SERVICES

The detail of the External Supplies and Services item for the six-month periods ended June 30, 2022 and 2021 is presented as follows:

	30/06/2022	30/06/2021
Subcontracts	1.390.318	907.965
Specialized services	11.175.026	11.174.490
Professional services	3.767.409	2.949.279
Advertising and marketing	5.180.958	6.295.616
Vigilance and security	263.073	256.215
Fees	762.072	598.633
Commissions	275.261	79.399
Repairs and maintenance	926.253	995.348
Materials	356.857	361.490
Energy and fluids	1.363.439	1.247.599
Travel, accommodation and transport	1.822.018	1.123.651
Travel and accommodation	708.224	325.291
Personnel transportation	58.086	55.389
Transportation of goods	1.055.708	742.971
Various services	7.297.577	6.189.296
Short-term and low-value leases	695.061	721.292
Communication	247.242	330.330
Insurance	848.237	712.650
Royalties	201.252	191.026
Litigation and notary	22.715	13.816
Cleaning, hygiene and comfort	629.976	547.899
Other services	4.653.094	3.672.283
	23.405.235	21.004.491

# 29. PAYROLL EXPENSES

Personnel costs for the six-month periods ended June 30, 2022 and 2021 break down as follows:

	30/06/2022	30/06/2021
Remuneration of governing bodies in the parent company	122.250	122.250
Remuneration of governing bodies in subsidiaries	169.892	134.625
Personnel remuneration	14.893.080	13.273.641
Pensions	545.270	500.723
Indemnities	156.504	409.745
Charges on remuneration	3.912.634	3.654.397
Insurance for accidents at work and occupational diseases	221.592	219.358
Other personnel expenses	1.880.668	1.327.486
	21.901.890	19.642.225

# **REMUNERATION OF MEMBERS OF GOVERNING BODIES**

The remuneration of the members of the governing bodies of Toyota Caetano Portugal, S.A. in the semesters ended on June 30, 2022 and 2021 were as follows:

Governing bodies	30/06/2022	30/06/2021
Board of Directors		
Remuneration on parent company	122.250	122.250
Remuneration on subsidiaries	134.625	134.625
Fiscal Board	2.340	2.340

# **EVOLUTION OF THE AVERAGE NUMBER OF PERSONNEL**

During the six-month periods ended June 30, 2022 and 2021, the average number of personnel was as follows:

	1.527	1.544
Workers	431	433
Employees	1.096	1.111
Personnel	30/06/2022	30/06/2021

### 30. OTHER OPERATING INCOME AND EXPENSES

As at 30 June 2022 and 2021, the item "Other operating income" has the following composition:

Other operating income	30/06/2022	30/06/2021
Recovery of charges of guarantees and other operating expenses	2.976.345	3.557.101
Rents collected	1.946.553	1.783.729
Works for the own company	1.476.806	1.618.787
Exploration subsidies	2.011.105	3.539.907
Recovery of advertising and sales promotion charges	277.563	1.142.606
Services rendered	1.282.953	1.119.699
Expense recovery	969.432	789.368
Capital gains on the sale of assets	492.951	1.050.363
Corrections related to previous years	1.537	130.496
Intermediation commissions on vehicle financing	74.192	82.309
Claims compensation	2.073	12.329
	11.511.510	14.826.694

Detailing the main values mentioned above, we have to mention that:

- the items "Recovery of charges of guarantees and other operating expenses" and "Recovery of advertising and sales promotion charges" essentially include amounts relating to the recovery of charges (relating to the represented brands, with the supplier Toyota Japan Group) with repairs carried out under guarantees in the amount of 1.434 thousand Euros as at 30 June 2022 (1.297 thousand Euros as at 30 June 2021). This heading also includes the recovery of various charges borne by the Group with marketing and commercial promotion activities associated with its operations, with the supplier Toyota Japan Group, as well as the recovery of transport charges associated with sales processes. Expenses incurred associated with that recovery of charges are recognized in several headings of the consolidated income statement, namely: (i) cost of goods sold and materials consumed (in relation to materials incorporated and consumed in vehicle repair processes), (ii) personnel costs (in relation to the labour used in the vehicle repair processes), and (iii) external supplies and services (where expenses related to vehicle repairs carried out by dealers and independent repairers, transport charges, marketing and advertising charges, among others are recognized);
- the heading "Rents collected" includes an amount related to rents on investment properties of around 1.4 million euros (1.2 million euros in 2021). The aforementioned rents are partially derived from real estate asset leasing contracts entered into with various related entities, with the respective detail relating to the six-month periods ended on June 30, 2022 and 2021, as follows:

Entity	30/06/2022	30/06/2021
CaetanoBus - Fabricação de Carroçarias, S.A.	680.886	398.180
Toyota Logistic. Serviços Portugal, Unip., Lda.	284.555	292.924
Caetano Aeronautic, S.A.	84.603	93.557
Other Related Parties	93.124	83.347

 the item "Services Rendered" essentially refers to debits of administrative fees to companies outside the Toyota Caetano perimeter, including several related entities. The detail of "Services Rendered" with related parties for the six-month periods ended June 30, 2022 and 2021 is as follows:

Entity	30/06/2022	30/06/2021
CaetanoBus - Fabricação de Carroçarias, S.A.	374.630	370.999
Caetano Retail S.G.P.S., S.A.	147.662	110.723
Caetano Baviera - Comércio de Automóveis, S.A.	85.040	75.226
Rigor - Consultoria e Gestão, S.A.	75.702	75.070
Caetano Aeronautic, S.A.	60.084	50.780
Guérin - Rent-a-Car (Dois), S.A.	40.341	37.576
Other Related Parties	219.479	171.539
Others	280.014	227.785
Total	1.282.953	1.119.699

- the heading "Expense recovery" includes, among others, income related to social services (debit of expenses with canteen and training to related companies);
- the item "Capital gains on the sale of assets" includes the amount of approximately 318 thousand Euros corresponding to the capital gain obtained by the Group from the sale of the investment property located at Rua das Pereiras in Vila Nova de Gaia;
- the heading "Exploration subsidies" considers the amount of around 2 million Euros relating to support from the IEFP Instituto de Emprego e Formação Profissional in respect of the training actions provided by the Group in its various vocational training centres. As at 30 June 2021, the amount of 3.5 million Euros, in addition to the previously mentioned IEFP support, also includes government support to face the pandemic caused by the new Covid-19 coronavirus.

As of June 30, 2022 and 2021, the item "Other operating expenses" has the following composition:

Other operating expenses	30/06/2022	30/06/2021
Taxes	579.861	628.320
Corrections related to previous years	27.453	83.324
Fines and penalties	16.865	12.146
Losses in Inventories	11.270	49.458
Affiliation fees	21.272	20.120
Donations	4.417	35.372
Others not specified	803.331	726.355
	1.464.469	1.555.095

The "Others not specified" item essentially includes expenses with commercial incentives and bonuses granted to concessionaires.

# **31. FINANCIAL RESULTS**

As of June 30, 2022 and 2021, the consolidated financial results are as follows:

Expenses and Losses	30/06/2022	30/06/2021
Supported Interest	656.937	627.514
Interest on Leases (IFRS16)	56.217	68.001
Other financial expenses and losses	552.585	551.764
	1.265.739	1.247.279

Income and Gains	30/06/2022	30/06/2021
Obtained Interest	94.564	6.297
	94.564	6.297

# 32. FINANCIAL ASSETS AND LIABILITIES

We present below a summary table of the Group's financial instruments as at 30 June 2022 and 31 December 2021:

Description	Note	Assets at amortized cost	Assets recorded at fair value through other comprehensive income	Other non- financial assets	Total
As of June 30, 2022					
Non-current Assets					
Other investments	11	4.779.622	-	-	4.779.622
Accounts receivable	13	646.625	-	-	646.625
		5.426.247	-	-	5.426.247
Current Assets					
Accounts receivable	13	56.674.658	-	-	56.674.658
Other debtors	14	1.099.308	-	223.034	1.322.342
Other current assets	15	2.893.115	-	-	2.893.115
Cash and cash equivalents	4	15.063.989	-	-	15.063.989
		75.731.070	-	223.034	75.954.104

Description	Note	Assets at amortized cost	Assets recorded at fair value through other comprehensive income	Other non- financial assets	Total
As of December 31, 2021					
Non-current Assets					
Other investments	11	4.606.025	-	-	4.606.025
Accounts receivable	13	766.236	-	-	766.236
		5.372.261	-	-	5.372.261
Current Assets					
Accounts receivable	13	53.704.915	-	-	53.704.915
Other debtors	14	819.992	-	208.886	1.028.878
Other current assets	15	4.130.654	-	-	4.130.654
Cash and cash equivalents	4	22.122.760	-	-	22.122.760
		80.778.321	-	208.886	80.987.207

Description	Note	Liabilities at amortized cost	Other non-financial liabilities	Total
As of June 30, 2022				
Non-current Liabilities				
Loans	19	24.174.819	-	24.174.819
Other creditors	21	4.760.680	-	4.760.680
		28.935.499	-	28.935.499
Current Liabilities				
Loans	19	21.137.571	-	21.137.571
Accounts payable	20	34.267.096	-	34.267.096
Other creditors	21	19.423.176	46.872.892	66.296.068
Other current liabilities	23	27.514.537	-	27.514.537
		102.342.380	46.872.892	149.215.272

Description	Note	Liabilities at amortized cost	Other non-financial liabilities	Total
As of December 31, 2021				
Non-current Liabilities				
Loans	19	25.375.771	-	25.375.771
Other creditors	21	2.275.204	-	2.275.204
		27.650.975	-	27.650.975
Current Liabilities				
Loans	19	22.280.235	-	22.280.235
Accounts payable	20	43.622.927	-	43.622.927
Other creditors	21	20.900.067	33.787.564	54.687.631
Other current liabilities	23	23.535.088	-	23.535.088
		110.338.317	33.787.564	144.125.881

In compliance with paragraph 93 of IFRS 13, the classification of fair value measurements of financial instruments, by hierarchical level, is disclosed below:

- a) Level 1 quoted prices investment in Fundo Cimóvel, recorded under the heading "Other investments" (Note 11): 4.641.544 Euros (4.474.657 Euros as at 31 December 2021);
- b) Level 2 inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (prices) or indirectly (derived from prices);
- c) Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# 33. INFORMATION BY SEGMENTS

For the six-month period ended June 30, 2022 and 2021, the reporting detail by segments is as follows:

		30/06/2022													
		NATIONAL								EXTERNAL					
		Automotiv	ve Vehicles		Indu	ıstrial Equipi	ment	Others	Automot	ve Vehicles	Vehicles Industrial Equ		nent	ELIMINATIONS	CONSOLIDATED
	Industry	Commerce	Services	Rental	Machines	Services	Rental		Industry	Commerce	Machines	Services	Rental		
REVENUE															
Turnover	1.412.555	278.380.015	10.390.348	12.821.777	3.625.280	2.357.090	6.253.542	-	22.291.067	11.335.310	2.068	260.060	2.868	(117.221.310)	231.910.670
RESULTS															
Operating results	(236.170)	9.234.855	1.285.918	1.246.488	865.271	987.209	1.165.011	(2.855)	(468.204)	292.213	1.298	9.961	2.402	529.009	14.912.406
Financial results	(3.208)	(853.617)	(14.634)	(213.497)	(11.735)	(6.124)	(13.035)	-	(51.647)	(3.613)	(4)	(54)	(7)	-	(1.171.175)
Income tax for the period	-	-	-	-	-	-	-	(3.027.013)	-	-	-	-	-	-	(3.027.013)
Net results with non- controlling interests	(239.378)	6.586.688	941.262	883.415	661.490	659.114	909.441	(3.276.181)	(519.851)	224.163	1.294	9.907	2.395	594.278	7.438.037
OTHER INFORMATIONS															
Depreciation and amortization	266.748	1.401.826	1.185.940	2.056.343	30.716	5.093	2.453.075	-	-	83.025	-	-	-	(261.162)	7.221.604

								30/06	5/2021						
	NATIONAL									EXTERNAL					
		Automotive Vehicles			Industrial Equipment Others			Others	Automoti	ve Vehicles	es Industrial Equi		nent	ELIMINATIONS	CONSOLIDATED
	Industry	Commerce	Services	Rental	Machines	Services	Rental		Industry	Commerce	Machines	Services	Rental		
REVENUE															
Turnover	18.248	227.325.667	9.142.843	1.842.445	4.882.145	2.451.244	6.772.817	-	18.547.630	10.535.485	25.500	46.721	3.358	(95.838.331)	185.755.772
RESULTS															
Operating results	4.538	5.204.133	1.395.562	(315.803)	441.951	991.500	347.522	-	320.200	186.611	3.811	32.581	2.871	(1.025.750)	7.589.727
Financial results	27	(920.234)	(22.970)	(145.050)	(21.581)	(10.920)	(32.879)	-	(66.008)	(21.011)	(141)	(203)	(12)	-	(1.240.982)
Income tax for the period	-	-	-	-	-	-	-	(1.509.050)	-	-	-	-	-	-	(1.509.050)
Net results with non- controlling interests	4.566	2.144.725	54.980	(365.570)	420.370	980.579	345.544	(1.862.612)	254.192	118.596	3.669	32.378	2.859	842.807	2.977.083
OTHER INFORMATIONS															
Depreciation and amortization	244.585	2.688.006	242.738	3.797.019	34.689	6.576	2.744.839	456	-	92.455	-	-	-	(272.885)	9.578.478

The information by segments presented above corresponds to the one presented to the Board of Directors for the purposes of approving the Group's accounts and also used in the decision-making process. The sub-segment relating to the industrial vehicle assembly activity is included in the "Automotive Vehicles - Industry" segment. Additionally, the training and development of human resources, as well as the activity of property management (investment properties), since they represent a secondary activity and without great expression, they are divided between the various segments. The Board of Directors understands that the presentation of these activities in autonomous segments is not presented as relevant in terms of the Group's financial reporting.

The column "Eliminations" essentially includes the cancellation of transactions between the Group companies included in the consolidation, mainly belonging to the "Automotive Vehicles" segment.

There are no revenues associated with transactions between the automotive vehicle segment and the industrial equipment segment.

### 34. RELATED PARTIES

Balances and transactions between the Parent Company and its subsidiaries, which are related entities of the Parent Company, were eliminated in the consolidation process and therefore will not be disclosed in this Note. The detail of balances and transactions between the Toyota Caetano Group and related entities (including associated entities and joint ventures) can be summarized as follows as of June 30, 2022 and 2021:

	30/06/2022												
	Commercial debts			her Current Assets and Products Liabilities			Tangible Fixed Assets		Services		Others		
Related Parties	Receivable	Payable	Other Current Liabilities	Other Current Assets	Revenue	Purchases	Additions	Disposals	Rendered	Obtained	Expenses	Income	
Participated companies	3.150.626	894.705	40.705	168.629	6.764.427	1.931.630	-	-	124.017	892.067	39.969	1.180.379	
Shareholder	2.838.714	21.366.463	84.869	209.760	22.039.683	121.781.838	-	-	-	461.839	-	1.762.259	
Other related parties – Salvador Caetano Group	4.574.674	4.456.751	840.206	-	6.430.568	4.072.490	269.850	48.500	499.264	5.685.289	449.122	1.694.284	
Other related parties – Toyota Japan Group	7.239.934	48.017.469	6.934.927	3.833.823	35.445.406	35.451.260	3.500	-	-	242.950	1.014.331	755.720	
	17.803.948	74.735.388	7.900.707	4.212.212	70.680.084	163.237.218	273.350	48.500	623.281	7.282.145	1.503.422	5.392.642	

					30/06/202	21						
	Commercial debts		Other Current Assets and Liabilities		Products		Tangible Fixed Assets		Services		Others	
Related Parties	Receivable	Payable	Other Current Liabilities	Other Current Assets	Revenue	Purchases	Additions	Disposals	Rendered	Obtained	Expenses	Income
Participated companies	4.920.896	410.504			7.087.944	2.880.191	-	2.500	196.462	578.649	335.560	800.384
Shareholder	4.529.639	16.264.665			18.404.942	103.465.100	-	-	-	187.551	(1.216.775)	1.863.279
Other related parties – Salvador Caetano Group	5.252.728	4.754.428			5.355.904	4.240.640	790.938	110.626	565.232	4.533.492	1.080.918	981.642
Other related parties – Toyota Japan Group	8.227.442	4.911.534	6.406.730	-	42.287.286	20.416.501	110.765	-	-	165.705	436.917	642.667
	22.930.705	26.341.131	6.406.730	•	73.136.076	131.002.432	901.703	113.126	761.694	5.465.397	636.620	4.287.972

# 35. CONTINGENT ASSETS AND LIABILITIES

# Financial commitments assumed and not included in the Consolidated Statement of Financial Position:

As of June 30, 2022, December 31, 2021 and June 30, 2021, the Toyota Caetano Group had assumed the following financial commitments:

Responsibilities	30/06/2022	31/12/2021	30/06/2021
Guarantees provided: Collateral	6.000.000	4.000.000	4.000.000
Other financial guarantees	895.235	1.947.262	1.910.814
	6.895.235	5.947.262	5.910.814

The amount of 6 million Euros presented as at 30 June 2022 related to "Guarantees provided: Collateral" (4 million Euros as at 31 December 2021 and 30 June 2021), refers to collateral provided to A.T.A. (Tax and Customs Authority) which are intended to guarantee the post-clearance payment of amounts resulting from duties and taxes, as well as vehicle tax in orders and registration requests made.

Following the contracted financing in the amount of around 26.8 million Euros, Toyota Caetano granted to the respective financial institutions, real guarantees relating to mortgages on real estate in the amount of around 14 million Euros.

### Other Information

# **End-of-life vehicles**

In September 2000, the European Commission voted on a directive concerning end-of-life vehicles and the corresponding responsibility of Producers/Distributors for their dismantling and recycling.

According to this regulation, Producers/Distributors will have to bear at least a significant part of the cost of taking back vehicles, placed on the market from July 1, 2002, as well as, for those sold before this date, when presented from 1 January 2007.

This legislation will have an impact on Toyota vehicles sold in Portugal. Toyota Caetano and its represented Toyota are closely monitoring the development of Portuguese National Legislation so that, in due course, they can quantify the impact of these operations on their financial statements.

It is, however, our conviction, given the studies already carried out on the Portuguese market, and given the possible recovery of waste resulting from the dismantling of the vehicles in question, that the effective impact of this legislation on the Group's accounts will be small, if not null.

In the meantime, and in order to comply with the legislation introduced in national regulations (Dec./Lei 196/2003), the Group entered into a contract with "ValorCar – Sociedade de Gestão de Veículos em Fim de Vida, Lda." – Company licensed as managing entity of the VFV integrated management system – the transfer of responsibilities inherent to this entire process.

# Information related to the environmental area

The Group adopts the necessary measures in the environmental area, in order to comply with current legislation.

The Board of Directors of the Toyota Caetano Group does not estimate that there are any risks related to environmental protection and improvement, and did not receive any administrative infractions related to this matter during the first half of 2022.

# 36. EARNINGS PER SHARE

Earnings per share for the six-month periods ended June 30, 2022 and 2021 were calculated taking into account the following amounts:

	30/06/2022	30/06/2021
Results		
Basic	7.438.037	2.977.083
Diluted	7.438.037	2.977.083
Number of shares	35.000.000	35.000.000
Earnings per share (basic and diluted)	0,213	0,085

During the six-month periods ended June 30, 2022 and 2021, there was no change in the number of shares.

# **37. SUBSEQUENT EVENTS**

In addition to the impacts on the macroeconomic context with all the uncertainties that result from this for the activity of the companies that belong to the Toyota Group, as detailed in the management report, since the end of the semester in question until the present date, no relevant facts that should be mentioned here were observed.

# 38. CONSOLIDATED FINANCIAL STATEMENTS APPROVAL

These Consolidated Financial Statements were approved by the Board of Directors on September 28, 2022.

**Board of Directors:** José Reis Da Silva Ramos - Chairman; Maria Angelina Martins Caetano Ramos; Miguel Pedro Caetano Ramos; Gisela Maria Falcão Sousa Pires Passos; Tom Fux; Kazunori Takagi



# 04 OPINIONS

### REPORT AND OPINION OF THE FISCAL BOARD

Report and opinion of the Fiscal Council

In accordance with the terms of item g) of Article 420.º of the Companies Code and of the Articles of Association, it competes us to appreciate the report of the management performed and proceed to the general appraisal of the documents and statement of consolidated accounts of TOYOTA CAETANO PORTUGAL, SA, referring to the first semester of 2022 and which were presented to us by the Board of Directors.

In accordance with the assignments conferred to us, during this exercise we proceeded to the follow-up of the evolution of the social business with the frequency and to the extend considered advisable, to the general analysis of the financial procedures and the confirmation by sampling of the respective files.

We have no knowledge of any situation which didn't respect the articles of association and the legal terms applicable.

Thus,

All members of the Board of Auditors of the TOYOTA CAETANO PORTUGAL, SA under the terms of item c) of number 1 of Article 246.º of the Exchange Stock Code, hereby confirm, as far as it is our knowledge, that the information provided in item a) of the above referred article was elaborated according to accounting rules applicable, evidencing a correct and clear image of the assets and liabilities, of the financial highlights and results of Group TOYOTA CAETANO PORTUGAL, SA and that the report of the management clearly shows the business evolution, the performance and the position of the Group, evidencing as well a description of the mains risks and incertitude's to be faced.

In these terms, we believe that the Financial Statements referring to the period ending at 30th June 2022 accurately reflect the result of all operations developed in that same period by the Group Toyota Caetano Portugal, S.A.

Vila Nova de Gaia, 28th September 2022



# 05 OTHER INFORMATION

05 OTHER INFORMATION INTERIM REPORT 2022

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# SOUTH INDUSTRIAL EQUIPMENT DIVISION

Carregado

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2580-595 Carregado

Contact: +351 263 857 244

# **OTHER INFORMATION**

Date of establishment: 4th of July 1946

N.I.P.C. 500 239 037

Conservatória do Registo Comercial of Vila Nova de Gaia, number 500239037

The Company did not change its corporate name in 2022.